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## 21 Questions That Help Make a House Sell Faster

1. Does the house or any part of the house need painting?
2. Shall I reseed the lawn and get the landscaping in top shape?
3. What about the screens? Any holes? What about the windows? Do they work well or do they need attention?
4. Do the carpets need cleaning? How about replacing?
5. Are pets under control at all times?
6. Are all appliances in good working condition?
7. Should I stay out of a prospective buyer's way?
8. What is the buyer's first impression of the exterior of the house? What can I do to improve it?
9. What is the buyer's first impression as they step inside my house? What can I do to improve it?
10. Since the buyer will be looking in the closets should I take some of the clothes out to make them look roomier?
11. Can I take items from the kitchen cabinets to make them more spacious?
12. Is there furniture I could store or dispose of to make rooms appear larger?
13. Do any cabinets need to be touched up or refinished?
14. Should I give my agent a list of things my family and I like about the house?
15. What about the doormats? Should I replace them with new ones that are neutral and omit our family name?
16. Should I remove an ornate item that a buyer may want as part of the house? For example, a special chandelier Or wall system?
17. Should I ask my agent for a list of recommendations prepared specifically for helping market my house?
18. Are the price and the terms offered going to appeal to most of the buying public in my price range?
19. Do I need to be aware of the other houses similar to mine also being offered for sale?
20. Are garage and storage areas as clean and neat as they should be?
21. Before spending needless time and money should I consult with my agent?