

**MARK will go to
"GREAT DEPTHS"
to satisfy you!**



As a full-time, career professional, I have a vested interest in my business and therefore providing you with the outstanding service you expect and deserve will only help strengthen my career, and earn your referrals.

**A COMMITMENT TO
HONESTY
AND INTEGRITY**

I am known as a problem solver, and will explain to you what we can do to help you with obtaining your goals of either selling your property or obtaining the American dream of home ownership .

Satisfaction, that's my specialty!
I have over 17 years of experience as a real estate agent and broker in Hampton Roads.
I am Also:



Licensed as an Associate Broker

A Certified Luxury Homes Marketing Specialist, CLHMS



A Seniors Real Estate Specialist, SRES



An Accredited Buyer Representative, ABR



An Internet Marketing Professional "e-Pro"

Circle of Excellence
"Platinum & Gold Level"



#2 RE/MAX Allegiance Individual Agent in 2006 RE/MAX



Allegiance Salesperson of the Year in 2005



RE/MAX Hall of Fame Member
The True "Million Dollar Club" with Over \$50 Million Dollars in Career Sales



Member in good standings with the National Association of Realtors, Virginia Association of Realtors & Hampton Roads Realtors Association



Portrait
OF A REAL ESTATE PROFESSIONAL

Introducing
MARK A. RUSNAK



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MISSION STATEMENT

To provide the highest level of service, known to the industry for both my clients & customers. To help ease the stress and anxieties associated with moving across town or across the country.

To earn the respect & loyalty of every client & customer every day through honesty & integrity. Therefore earning & maintain the reputation as ...

Mark A. Rusnak
The Satisfaction Specialist®

My Client-First Philosophy There are many qualities and skills that go into being an excellent real estate professional - integrity, in-depth community and market knowledge, marketing savvy, effective negotiation skills and a high-quality professional network, all of which are hallmarks of how I work. That said, in my experience as a Virginia Beach real estate professional, I've also found that providing the very best service is essentially about putting my clients first. This means keeping myself accessible, being a good listener as well as a good communicator, and responding quickly to your needs. This "client first" philosophy has always been my approach and it requires me to continually improve my skills and ways of doing business. In addition, I've found that the latest technologies are enabling me to do everything I've always done, only much more quickly and efficiently. They've also helped me to extend the range of services I provide to my clients.



MY COMMUNITY INVOLVEMENT INCLUDES:

- ❖ The United Way
- ❖ Big Brothers & Big Sisters
- ❖ Children's Hospital of the Kings Daughters
- ❖ Children's Miracle Network
- ❖ Little League
- ❖ National Association of Realtors®
- ❖ Hampton Roads Realtor Association®
- ❖ HRRRA's Realtor®/Lawyer Committee and past Chairman & Vice Chairman
- ❖ The Virginia Beach Government Affairs Committee
- ❖ Past Director of The Oceanfront Jaycees
- ❖ Past President of the Great Bridge Volunteer Fire & Rescue Station #5
- ❖ Member Hampton Roads Chamber of Commerce
- ❖ Founder of the Sales Professional's of Tidewater "SPOT Network Group" & former Tidewater Professional Network Group "TPN Network Group"
- ❖ Member of the Town Center City Club



As Members of a cooperative of professional Sales Associates, we Share office expenses like doctors and lawyers. Each agent is responsible for his own business success. We are Not salaried, so my only income is determined by my results. Therefore your satisfaction is imperative. My experience includes Residential Re-Sale, New Construction and Investment properties, as well as HUD, VA and Bank-Owned Properties. I also have Commercial and extensive Land Development experience.



- ❖ Nobody in the world sells more real estate than RE/MAX!*
- ❖ RE/MAX is the only National firm to experience growth in each of the last 34 years.
- ❖ Known throughout the Industry for the High Professional Quality of Experienced, Full Time Sales Associates
- ❖ RE/MAX Agents average Twice the Experience Twice As Many Sales as other agents!
- ❖ Relocation RE/MAX offices in the US, Canada and Mexico. We have contact with over 120,000 full-time, experienced Real Estate Professionals in more than 7,000 offices.
- ❖ National Television Advertising.
- ❖ Predominant Internet Presence with enhanced photos and virtual tours. Online @ Realtor.com, RE/MAX.com, Homes.com, Zillow & Yahoo

RE/MAX Allegiance

RE/MAX Allegiance in 2006 was the #1 RE/MAX Brokerage in the world - both in sales volume and in service.

Twelfth largest residential brokerages in the United States

1,400+ agents strong, stretching from Norfolk, Virginia to the south through Northern Virginia, Washington, D.C. and Southern Maryland to the north.

*Based on data available from the local multiple listing service which does not reflect all real estate activity in the market. RE/MAX had more total listings (units) go to settlement than any other real estate company based on available data. Neither the local MLS nor any other RE/MAX entity is in any way responsible for the accuracy of this claim. Information compiled by RE/MAX Allegiance. Each office independently and locally owned and operated.