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Most Successful Real Estate Teams in Virginia!

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# Residential Buyer's Questionnaire



DAWN BATTLE  
RE/MAX GATEWAY  
2008-2009

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Type (Single Family, Townhouse, Condo)	
Price Range	
Maximum Monthly Payment	
Lender Letter, approved amount and payment for that amount (Full Approval, Pre-approval)	
Lender Name and Number (forward letter and any GFE's)	
What % do you plan to finance (100, 97, 80% )?	

**What is the source of your down payment if applicable (savings, 401K, home sale proceeds, gift and etc.)**

**Do you have funds for closing?**

**Is this your first home and if not, do you have a home to sell prior to making this purchase?**

**What features are you looking for in these areas: Kitchen, Master Bedroom, Master Bath, Basement, Lot and etc...)**

**How many bedrooms and full bathrooms do you require?**

**Why are you moving?**

**When do you need to be in your new home?**

**Is there a drop dead date when you absolutely have to move?**

**What could prevent you from moving?**

**Do you have concerns about moving? Please explain...**

**How much will sellers discount off their price these days (list a percentage)?**

**Who will make the final decision regarding which home fits you best? Who will have input in your decision?**

**What have your past experiences been with realtors?**

<b>What do you expect from your realtor?</b>	
<b>What's do you think of the current market?</b>	
<b>What's your current address?</b>	
<b>List your phone and email?</b>	

Thank you for taking the time to complete this questionnaire. It helps us to serve you better!

