



July 2010

Local Market Updates

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Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	4	16	300.0%	3	3	0.0%	\$1,625,000	\$1,980,000	21.8%	88.1%	94.3%	7.1%	141	58	-58.9%	51	42
Ala Moana - Kakaako (1-2-3)	1	2	100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	5	3
Downtown - Nuuanu (1-1-8 to 1-2-2)	14	10	-28.6%	7	4	-42.9%	\$937,500	\$934,750	-0.3%	86.9%	89.0%	2.5%	22	58	161.4%	45	36
Ewa Plain (1-9-1)	67	70	4.5%	49	51	4.1%	\$420,000	\$428,500	2.0%	95.4%	97.0%	1.7%	53	43	-18.9%	252	175
Hawaii Kai (1-3-9)	28	40	42.9%	19	20	5.3%	\$799,000	\$810,000	1.4%	96.8%	96.1%	-0.7%	31	37	17.7%	119	94
Kailua - Waimanalo (1-4-1 to 1-4-3)	32	40	25.0%	21	25	19.0%	\$710,000	\$839,000	18.2%	93.4%	96.3%	3.1%	47	35	-25.5%	155	128
Kalihi - Palama (1-1-2 to 1-1-7)	21	14	-33.3%	6	8	33.3%	\$626,000	\$470,000	-24.9%	92.3%	91.7%	-0.6%	65	60	-7.7%	76	72
Kaneohe (1-4-4 to 1-4-7)	30	27	-10.0%	25	35	40.0%	\$640,500	\$633,000	-1.2%	95.1%	96.0%	0.9%	31	26	-16.1%	164	98
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	28	32	14.3%	18	9	-50.0%	\$845,000	\$839,000	-0.7%	94.8%	95.4%	0.6%	20	11	-45.0%	123	89
Makaha - Nanakuli (1-8-1 to 1-8-9)	26	32	23.1%	16	11	-31.3%	\$263,000	\$316,500	20.3%	89.4%	90.9%	1.7%	92	84	-8.7%	159	149
Makakilo (1-9-2 to 1-9-3)	16	4	-75.0%	10	13	30.0%	\$508,000	\$465,000	-8.5%	92.8%	94.7%	2.0%	74	59	-19.7%	58	45
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	20	20	0.0%	6	7	16.7%	\$757,500	\$755,000	-0.3%	91.0%	95.5%	5.0%	44	14	-68.2%	61	60
Mililani (1-9-5)	14	25	78.6%	16	20	25.0%	\$614,000	\$587,500	-4.3%	96.1%	96.8%	0.7%	44	37	-14.9%	47	51
Moanalua - Salt Lake (1-1-1)	11	6	-45.5%	3	2	-33.3%	\$640,000	\$359,500	-43.8%	86.6%	106.7%	23.1%	141	15	-89.4%	30	8
North Shore (1-5-6 to 1-6-9)	17	17	0.0%	6	6	0.0%	\$780,000	\$585,000	-25.0%	87.3%	91.5%	4.8%	56	52	-7.2%	119	105
Pearl City - Aiea (1-9-6 to 1-9-9)	27	33	22.2%	20	9	-55.0%	\$562,500	\$595,000	5.8%	91.7%	96.4%	5.2%	40	13	-67.5%	94	72
Wahiawa (1-7-1 to 1-7-7)	9	11	22.2%	5	8	60.0%	\$430,000	\$398,000	-7.4%	92.6%	91.4%	-1.3%	105	54	-48.6%	38	41
Waialae-Kahala (1-3-5)	27	20	-25.9%	8	16	100.0%	\$1,350,000	\$1,350,000	0.0%	93.9%	98.9%	5.3%	21	27	28.6%	82	66
Waikiki (1-2-6)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	1	0
Waipahu (1-9-4)	33	37	12.1%	24	19	-20.8%	\$539,750	\$550,000	1.9%	93.4%	96.5%	3.4%	36	51	43.7%	109	108
Windward Coast (1-4-8 to 1-5-5)	9	16	77.8%	1	2	100.0%	\$350,000	\$616,000	76.0%	93.3%	93.4%	0.1%	58	62	6.0%	62	60

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	64	75	17.2%	28	37	32.1%	\$877,500	\$944,000	7.6%	86.8%	96.7%	11.5%	82	16	-80.5%
Ala Moana - Kakaako (1-2-3)	6	3	-50.0%	1	2	100.0%	\$725,000	\$515,000	-29.0%	92.6%	96.4%	4.1%	69	47	-31.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	81	72	-11.1%	28	39	39.3%	\$710,000	\$750,500	5.7%	90.6%	92.0%	1.7%	31	65	109.7%
Ewa Plain (1-9-1)	474	485	2.3%	237	313	32.1%	\$437,000	\$435,000	-0.5%	94.6%	98.0%	3.6%	54	34	-37.0%
Hawaii Kai (1-3-9)	199	217	9.0%	91	103	13.2%	\$757,500	\$812,500	7.3%	92.1%	96.7%	4.9%	49	25	-49.0%
Kailua - Waimanalo (1-4-1 to 1-4-3)	251	266	6.0%	104	136	30.8%	\$710,000	\$760,000	7.0%	90.6%	95.7%	5.7%	58	35	-39.1%
Kalihi - Palama (1-1-2 to 1-1-7)	114	140	22.8%	44	64	45.5%	\$562,250	\$520,000	-7.5%	93.2%	94.8%	1.6%	41	29	-29.6%
Kaneohe (1-4-4 to 1-4-7)	284	263	-7.4%	113	185	63.7%	\$637,000	\$640,000	0.5%	92.9%	95.1%	2.3%	47	24	-48.9%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	201	184	-8.5%	85	107	25.9%	\$750,000	\$775,000	3.3%	90.4%	97.0%	7.2%	60	15	-75.0%
Makaha - Nanakuli (1-8-1 to 1-8-9)	208	239	14.9%	83	102	22.9%	\$285,000	\$309,000	8.4%	92.0%	94.2%	2.3%	74	49	-34.5%
Makakilo (1-9-2 to 1-9-3)	122	101	-17.2%	56	54	-3.6%	\$497,700	\$519,000	4.3%	94.0%	95.3%	1.4%	35	48	37.7%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	119	119	0.0%	38	42	10.5%	\$735,000	\$849,925	15.6%	92.0%	94.1%	2.3%	36	19	-46.5%
Mililani (1-9-5)	149	162	8.7%	94	95	1.1%	\$595,000	\$602,500	1.3%	94.8%	97.1%	2.5%	48	27	-43.8%
Moanalua - Salt Lake (1-1-1)	41	29	-29.3%	14	23	64.3%	\$702,500	\$664,750	-5.4%	92.5%	96.9%	4.7%	65	42	-34.9%
North Shore (1-5-6 to 1-6-9)	141	144	2.1%	27	48	77.8%	\$749,000	\$660,000	-11.9%	87.6%	89.9%	2.6%	59	87	47.5%
Pearl City - Aiea (1-9-6 to 1-9-9)	177	171	-3.4%	86	88	2.3%	\$550,000	\$580,000	5.5%	93.0%	96.5%	3.7%	37	28	-23.3%
Wahiawa (1-7-1 to 1-7-7)	56	82	46.4%	21	43	104.8%	\$425,000	\$380,000	-10.6%	92.1%	94.0%	2.1%	59	32	-45.8%
Waialae-Kahala (1-3-5)	128	136	6.3%	49	66	34.7%	\$1,300,000	\$1,291,500	-0.7%	88.6%	94.6%	6.8%	42	29	-32.1%
Waikiki (1-2-6)	0	3	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu (1-9-4)	228	255	11.8%	141	157	11.3%	\$514,000	\$532,000	3.5%	94.1%	95.2%	1.2%	48	35	-27.1%
Windward Coast (1-4-8 to 1-5-5)	72	89	23.6%	19	25	31.6%	\$495,000	\$510,000	3.0%	86.0%	94.2%	9.5%	93	63	-32.3%

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	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010	Change	July 2009	July 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	1	0	-100.0%	0	1	NA	\$0	\$520,000	NA	0.0%	96.4%	NA	0	74	NA	2	0
Ala Moana - Kakaako (1-2-3)	57	63	10.5%	35	28	-20.0%	\$410,000	\$318,000	-22.4%	90.6%	95.7%	5.7%	107	33	-69.6%	260	188
Downtown - Nuuanu (1-1-8 to 1-2-2)	39	49	25.6%	22	20	-9.1%	\$305,000	\$446,900	46.5%	91.7%	95.8%	4.5%	82	27	-67.7%	190	170
Ewa Plain (1-9-1)	40	30	-25.0%	21	31	47.6%	\$290,000	\$315,000	8.6%	92.9%	98.1%	5.6%	73	10	-86.3%	154	93
Hawaii Kai (1-3-9)	23	18	-21.7%	18	25	38.9%	\$526,000	\$559,000	6.3%	96.1%	97.4%	1.4%	81	28	-65.4%	68	44
Kailua - Waimanalo (1-4-1 to 1-4-3)	9	15	66.7%	4	8	100.0%	\$307,500	\$393,000	27.8%	90.6%	99.5%	9.9%	66	16	-76.3%	34	28
Kalihi - Palama (1-1-2 to 1-1-7)	14	14	0.0%	5	7	40.0%	\$395,000	\$375,000	-5.1%	96.6%	96.0%	-0.6%	20	52	160.0%	49	36
Kaneohe (1-4-4 to 1-4-7)	20	22	10.0%	20	10	-50.0%	\$365,000	\$397,250	8.8%	92.4%	96.6%	4.6%	45	39	-12.4%	73	53
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	18	25	38.9%	6	9	50.0%	\$360,000	\$420,000	16.7%	90.3%	94.5%	4.7%	63	64	2.4%	87	76
Makaha - Nanakuli (1-8-1 to 1-8-9)	15	18	20.0%	9	6	-33.3%	\$130,000	\$108,750	-16.3%	89.1%	79.8%	-10.4%	37	113	205.4%	111	73
Makakilo (1-9-2 to 1-9-3)	13	14	7.7%	11	9	-18.2%	\$230,000	\$215,000	-6.5%	94.0%	97.7%	3.9%	66	16	-75.8%	54	45
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	69	79	14.5%	42	47	11.9%	\$279,000	\$305,000	9.3%	91.7%	96.5%	5.2%	53	25	-52.8%	232	213
Mililani (1-9-5)	30	31	3.3%	22	11	-50.0%	\$283,750	\$265,000	-6.6%	94.5%	93.7%	-0.9%	35	28	-18.8%	80	92
Moanalua - Salt Lake (1-1-1)	20	18	-10.0%	14	12	-14.3%	\$297,500	\$281,500	-5.4%	95.0%	94.2%	-0.9%	49	51	4.1%	52	47
North Shore (1-5-6 to 1-6-9)	4	8	100.0%	1	2	100.0%	\$260,000	\$186,500	-28.3%	96.3%	95.3%	-1.1%	46	111	141.3%	56	33
Pearl City - Aiea (1-9-6 to 1-9-9)	30	39	30.0%	25	18	-28.0%	\$281,000	\$233,500	-16.9%	96.7%	94.9%	-1.8%	30	23	-23.3%	98	99
Wahiawa (1-7-1 to 1-7-7)	5	3	-40.0%	1	2	100.0%	\$138,000	\$97,500	-29.3%	77.5%	75.0%	-3.2%	160	118	-26.6%	17	18
Waialae-Kahala (1-3-5)	5	5	0.0%	2	9	350.0%	\$434,500	\$445,000	2.4%	98.3%	98.1%	-0.2%	8	68	806.7%	22	12
Waikiki (1-2-6)	138	137	-0.7%	68	48	-29.4%	\$297,500	\$265,000	-10.9%	91.5%	91.3%	-0.1%	58	58	0.0%	673	599
Waipahu (1-9-4)	30	44	46.7%	16	14	-12.5%	\$306,250	\$275,500	-10.0%	97.8%	96.0%	-1.8%	12	70	504.3%	98	96
Windward Coast (1-4-8 to 1-5-5)	4	6	50.0%	1	3	200.0%	\$238,000	\$220,000	-7.6%	79.9%	86.2%	7.9%	85	142	67.1%	18	20

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	3	50.0%	0	3	NA	\$0	\$481,500	NA	0.0%	98.2%	NA	0	3	NA
Ala Moana - Kakaako (1-2-3)	414	360	-13.0%	159	200	25.8%	\$375,000	\$329,900	-12.0%	89.2%	94.8%	6.3%	74	43	-41.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	315	357	13.3%	112	166	48.2%	\$331,500	\$365,000	10.1%	92.2%	95.4%	3.5%	55	30	-45.0%
Ewa Plain (1-9-1)	253	258	2.0%	95	180	89.5%	\$282,500	\$295,000	4.4%	93.3%	98.0%	5.1%	69	30	-57.2%
Hawaii Kai (1-3-9)	166	168	1.2%	93	125	34.4%	\$475,000	\$525,000	10.5%	93.4%	97.1%	3.9%	78	18	-76.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	66	84	27.3%	32	47	46.9%	\$370,000	\$386,000	4.3%	92.0%	96.4%	4.8%	47	23	-50.5%
Kalihi - Palama (1-1-2 to 1-1-7)	84	91	8.3%	41	54	31.7%	\$340,000	\$330,000	-2.9%	92.5%	94.8%	2.4%	37	32	-13.5%
Kaneohe (1-4-4 to 1-4-7)	155	149	-3.9%	72	82	13.9%	\$385,000	\$375,500	-2.5%	94.0%	96.7%	2.9%	48	34	-29.2%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	115	129	12.2%	28	61	117.9%	\$386,000	\$456,500	18.3%	85.6%	94.0%	9.7%	87	22	-74.6%
Makaha - Nanakuli (1-8-1 to 1-8-9)	143	117	-18.2%	40	64	60.0%	\$123,000	\$90,000	-26.8%	84.2%	87.2%	3.6%	75	57	-24.0%
Makakilo (1-9-2 to 1-9-3)	82	79	-3.7%	44	43	-2.3%	\$238,200	\$249,000	4.5%	93.8%	94.6%	0.8%	52	57	9.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	474	518	9.3%	200	308	54.0%	\$307,500	\$308,000	0.2%	92.3%	95.9%	3.9%	49	23	-54.1%
Mililani (1-9-5)	198	201	1.5%	120	109	-9.2%	\$295,000	\$285,000	-3.4%	94.1%	97.0%	3.1%	44	23	-47.7%
Moanalua - Salt Lake (1-1-1)	133	153	15.0%	82	117	42.7%	\$308,000	\$270,000	-12.3%	94.6%	95.5%	0.9%	47	27	-41.9%
North Shore (1-5-6 to 1-6-9)	63	52	-17.5%	13	17	30.8%	\$260,000	\$242,000	-6.9%	89.7%	92.8%	3.4%	33	91	175.8%
Pearl City - Aiea (1-9-6 to 1-9-9)	250	277	10.8%	130	165	26.9%	\$275,000	\$270,000	-1.8%	94.3%	96.0%	1.9%	49	23	-53.1%
Wahiawa (1-7-1 to 1-7-7)	25	27	8.0%	7	7	0.0%	\$138,000	\$120,000	-13.0%	91.1%	78.1%	-14.2%	48	44	-8.3%
Waialae-Kahala (1-3-5)	38	39	2.6%	23	27	17.4%	\$395,000	\$440,000	11.4%	91.6%	92.7%	1.2%	36	33	-8.3%
Waikiki (1-2-6)	970	954	-1.6%	296	408	37.8%	\$279,000	\$286,000	2.5%	88.4%	92.5%	4.6%	62	51	-17.7%
Waipahu (1-9-4)	220	235	6.8%	123	144	17.1%	\$287,000	\$270,000	-5.9%	95.3%	97.0%	1.8%	37	32	-14.9%
Windward Coast (1-4-8 to 1-5-5)	19	25	31.6%	1	7	600.0%	\$238,000	\$220,000	-7.6%	79.9%	83.8%	4.9%	85	170	100.0%

Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Aina Haina - Kuliouou (1-3-6 to 1-3-8)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	4	16	+ 300.0%	64	75	+ 17.2%
Closed Sales	3	3	- 0.0%	28	37	+ 32.1%
Median Sales Price*	\$1,625,000	\$1,980,000	+ 21.8%	\$877,500	\$944,000	+ 7.6%
Average Sales Price*	\$1,491,667	\$2,036,667	+ 36.5%	\$1,265,196	\$1,231,808	- 2.6%
Percent of Original List Price Received at Sale*	88.1%	94.3%	+ 7.1%	86.8%	96.7%	+ 11.5%
Median Days on Market Until Sale	141	58	- 58.9%	82	16	- 80.5%
Inventory of Homes for Sale at Month End	51	42	- 17.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

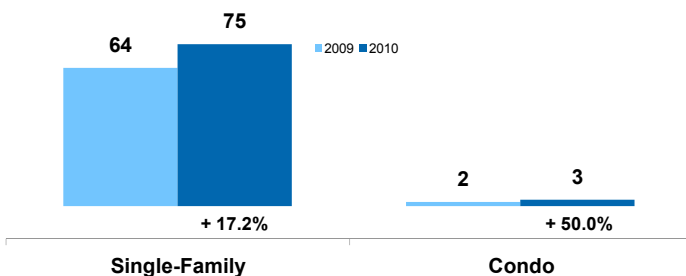
July

Year to Date

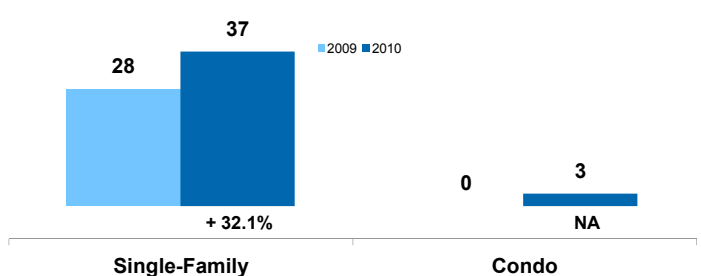
	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	0	1	NA	0	3	NA
Median Sales Price*	\$0	\$520,000	NA	\$0	\$481,500	NA
Average Sales Price*	\$0	\$520,000	NA	\$0	\$481,500	NA
Percent of Original List Price Received at Sale*	0.0%	96.4%	NA	0.0%	98.2%	NA
Median Days on Market Until Sale	0	74	NA	0	3	NA
Inventory of Homes for Sale at Month End	2	0	- 100.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

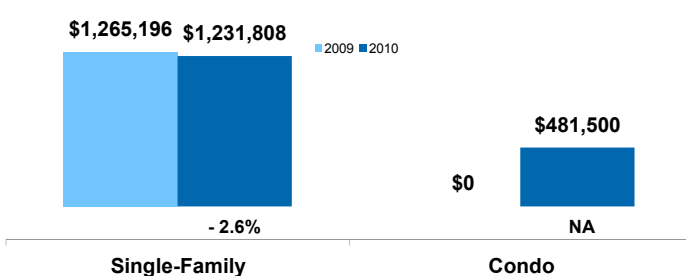
YTD New Listings



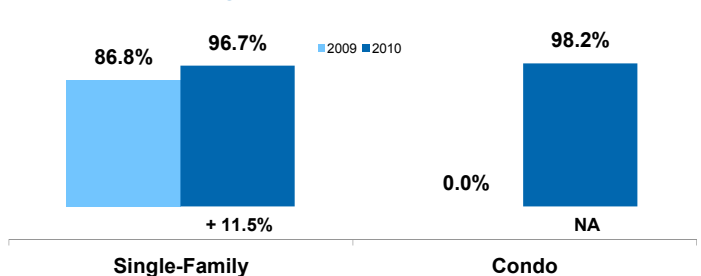
YTD Closed Sales



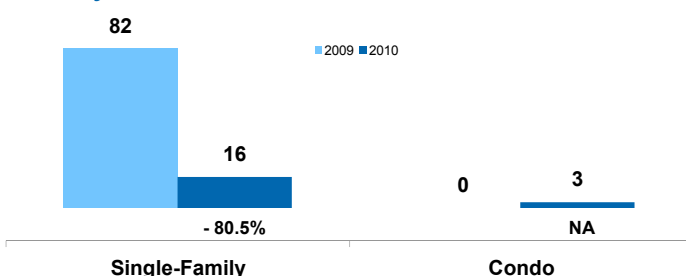
YTD Median Sales Price



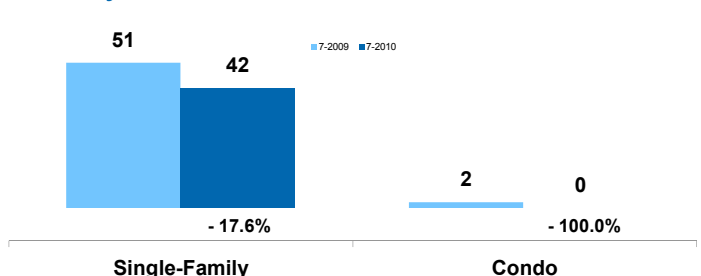
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ala Moana - Kakaako (1-2-3)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	1	2	+ 100.0%	6	3	- 50.0%
Closed Sales	0	0	NA	1	2	+ 100.0%
Median Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Average Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	92.6%	96.4%	+ 4.1%
Median Days on Market Until Sale	0	0	NA	69	47	- 31.9%
Inventory of Homes for Sale at Month End	5	3	- 40.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

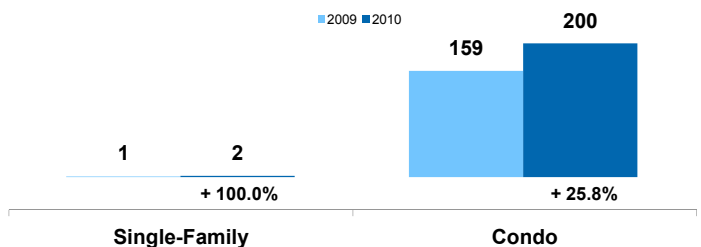
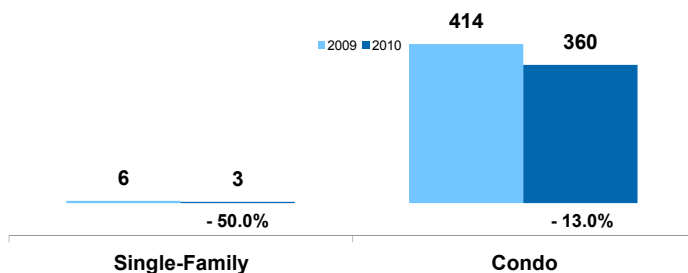
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	57	63	+ 10.5%	414	360	- 13.0%
Closed Sales	35	28	- 20.0%	159	200	+ 25.8%
Median Sales Price*	\$410,000	\$318,000	- 22.4%	\$375,000	\$329,900	- 12.0%
Average Sales Price*	\$522,918	\$448,494	- 14.2%	\$490,215	\$466,499	- 4.8%
Percent of Original List Price Received at Sale*	90.6%	95.7%	+ 5.7%	89.2%	94.8%	+ 6.3%
Median Days on Market Until Sale	107	33	- 69.6%	74	43	- 41.9%
Inventory of Homes for Sale at Month End	260	188	- 27.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

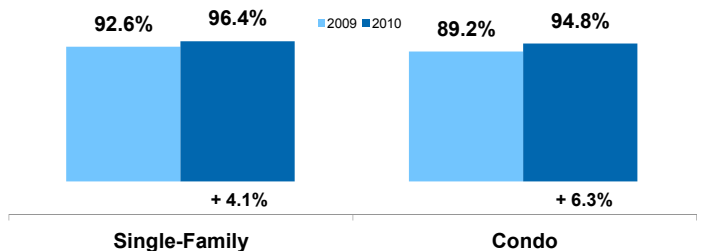
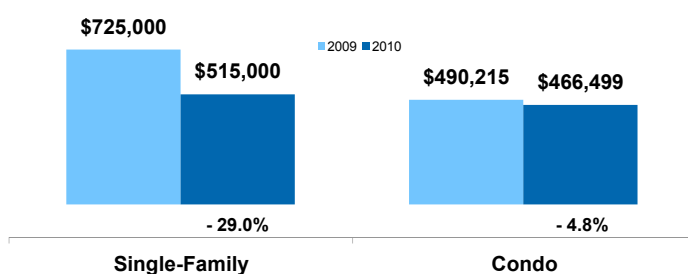
YTD New Listings

YTD Closed Sales



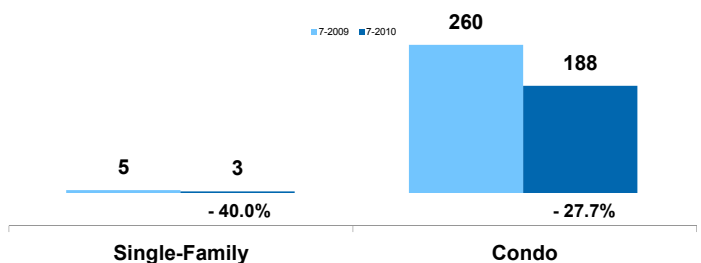
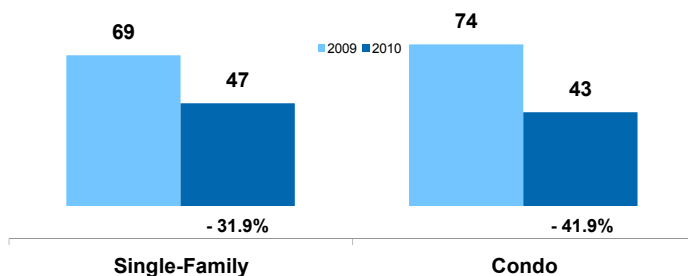
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Downtown - Nuuanu (1-1-8 to 1-2-2)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	14	10	- 28.6%	81	72	- 11.1%
Closed Sales	7	4	- 42.9%	28	39	+ 39.3%
Median Sales Price*	\$937,500	\$934,750	- 0.3%	\$710,000	\$750,500	+ 5.7%
Average Sales Price*	\$1,011,500	\$892,375	- 11.8%	\$789,665	\$860,432	+ 9.0%
Percent of Original List Price Received at Sale*	86.9%	89.0%	+ 2.5%	90.6%	92.0%	+ 1.7%
Median Days on Market Until Sale	22	58	+ 161.4%	31	65	+ 109.7%
Inventory of Homes for Sale at Month End	45	36	- 20.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

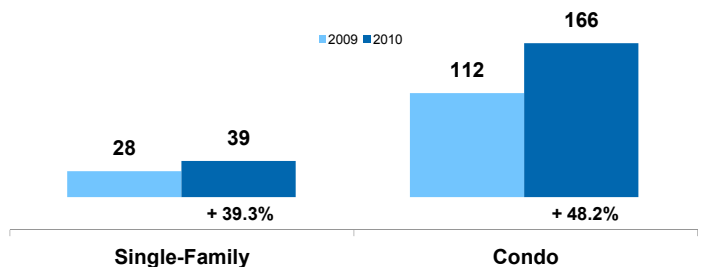
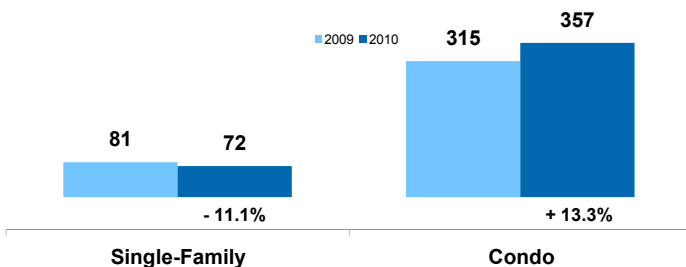
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	49	+ 25.6%	315	357	+ 13.3%
Closed Sales	22	20	- 9.1%	112	166	+ 48.2%
Median Sales Price*	\$305,000	\$446,900	+ 46.5%	\$331,500	\$365,000	+ 10.1%
Average Sales Price*	\$364,448	\$498,273	+ 36.7%	\$367,600	\$417,306	+ 13.5%
Percent of Original List Price Received at Sale*	91.7%	95.8%	+ 4.5%	92.2%	95.4%	+ 3.5%
Median Days on Market Until Sale	82	27	- 67.7%	55	30	- 45.0%
Inventory of Homes for Sale at Month End	190	170	- 10.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

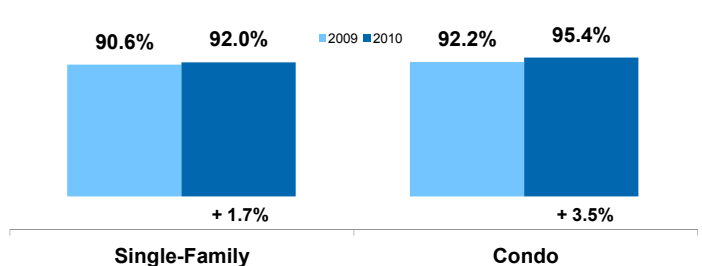
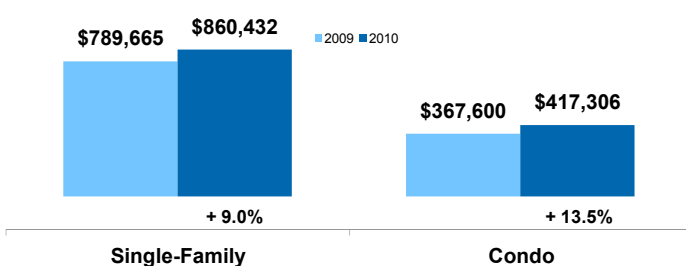
YTD New Listings

YTD Closed Sales



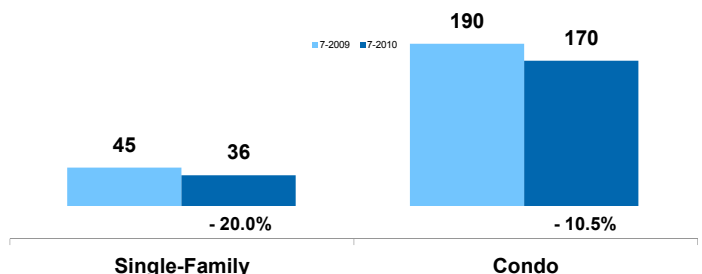
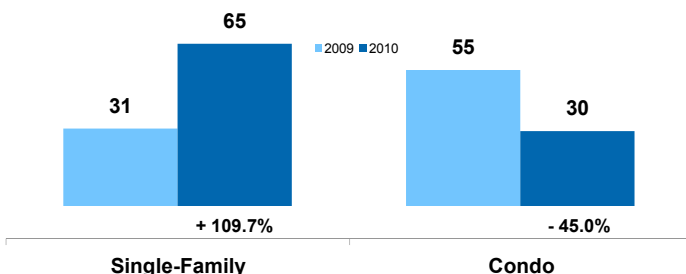
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Ewa Plain (1-9-1)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	67	70	+ 4.5%	474	485	+ 2.3%
Closed Sales	49	51	+ 4.1%	237	313	+ 32.1%
Median Sales Price*	\$420,000	\$428,500	+ 2.0%	\$437,000	\$435,000	- 0.5%
Average Sales Price*	\$445,571	\$453,000	+ 1.7%	\$461,597	\$459,850	- 0.4%
Percent of Original List Price Received at Sale*	95.4%	97.0%	+ 1.7%	94.6%	98.0%	+ 3.6%
Median Days on Market Until Sale	53	43	- 18.9%	54	34	- 37.0%
Inventory of Homes for Sale at Month End	252	175	- 30.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

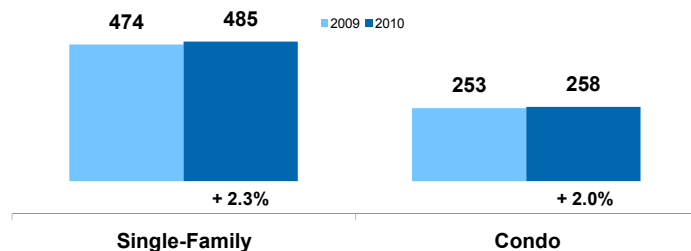
July

Year to Date

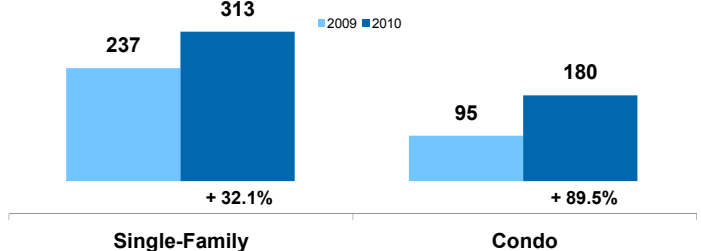
	2009	2010	Change	2009	2010	Change
New Listings	40	30	- 25.0%	253	258	+ 2.0%
Closed Sales	21	31	+ 47.6%	95	180	+ 89.5%
Median Sales Price*	\$290,000	\$315,000	+ 8.6%	\$282,500	\$295,000	+ 4.4%
Average Sales Price*	\$336,119	\$335,364	- 0.2%	\$320,694	\$304,765	- 5.0%
Percent of Original List Price Received at Sale*	92.9%	98.1%	+ 5.6%	93.3%	98.0%	+ 5.1%
Median Days on Market Until Sale	73	10	- 86.3%	69	30	- 57.2%
Inventory of Homes for Sale at Month End	154	93	- 39.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

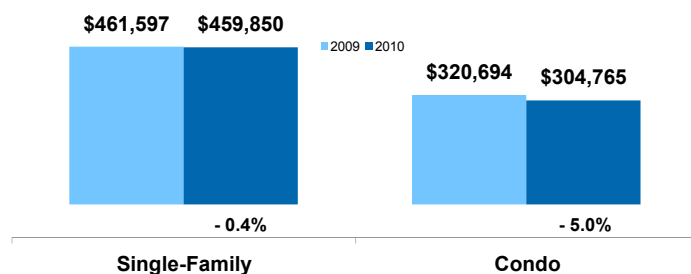
YTD New Listings



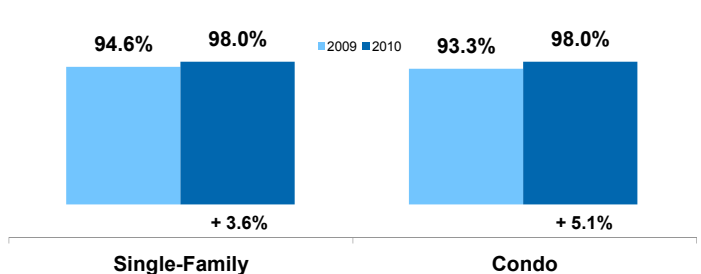
YTD Closed Sales



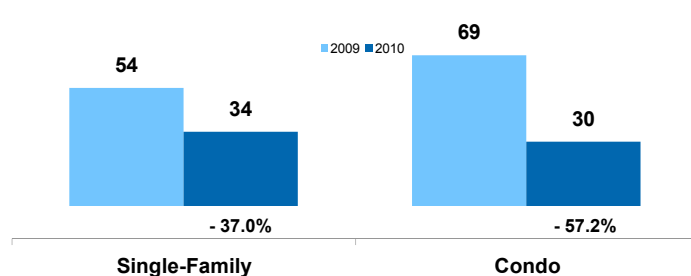
YTD Median Sales Price



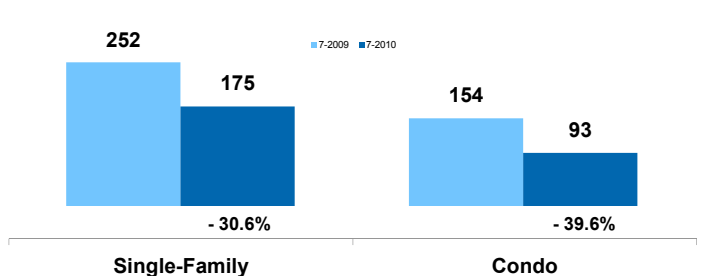
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Hawaii Kai (1-3-9)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	28	40	+ 42.9%	199	217	+ 9.0%
Closed Sales	19	20	+ 5.3%	91	103	+ 13.2%
Median Sales Price*	\$799,000	\$810,000	+ 1.4%	\$757,500	\$812,500	+ 7.3%
Average Sales Price*	\$887,453	\$948,113	+ 6.8%	\$922,591	\$994,002	+ 7.7%
Percent of Original List Price Received at Sale*	96.8%	96.1%	- 0.7%	92.1%	96.7%	+ 4.9%
Median Days on Market Until Sale	31	37	+ 17.7%	49	25	- 49.0%
Inventory of Homes for Sale at Month End	119	94	- 21.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

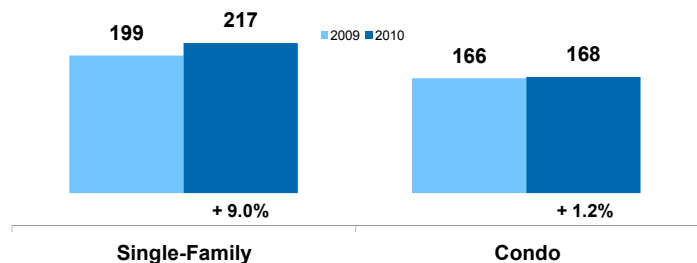
July

Year to Date

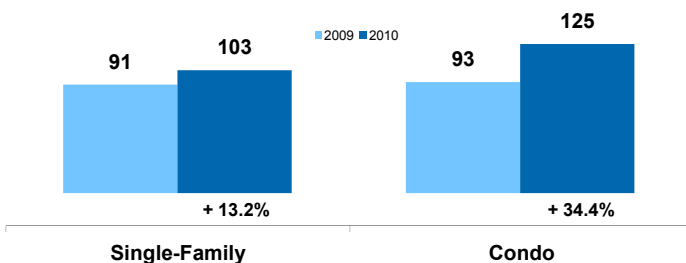
	2009	2010	Change	2009	2010	Change
New Listings	23	18	- 21.7%	166	168	+ 1.2%
Closed Sales	18	25	+ 38.9%	93	125	+ 34.4%
Median Sales Price*	\$526,000	\$559,000	+ 6.3%	\$475,000	\$525,000	+ 10.5%
Average Sales Price*	\$530,333	\$563,760	+ 6.3%	\$491,261	\$533,765	+ 8.7%
Percent of Original List Price Received at Sale*	96.1%	97.4%	+ 1.4%	93.4%	97.1%	+ 3.9%
Median Days on Market Until Sale	81	28	- 65.4%	78	18	- 76.9%
Inventory of Homes for Sale at Month End	68	44	- 35.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

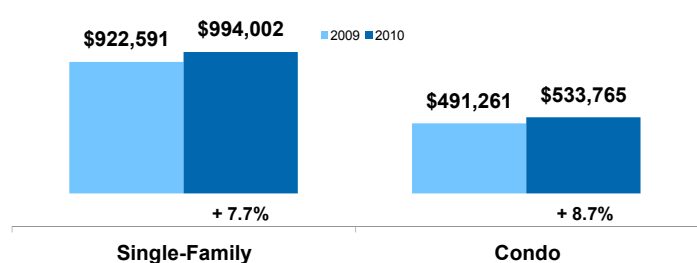
YTD New Listings



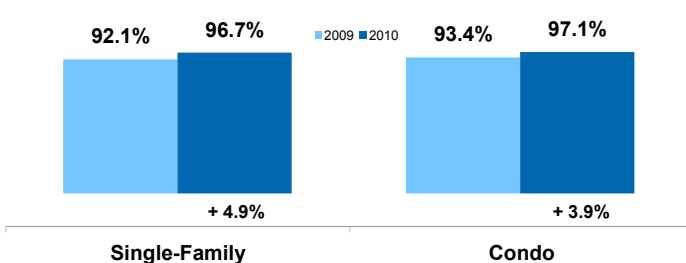
YTD Closed Sales



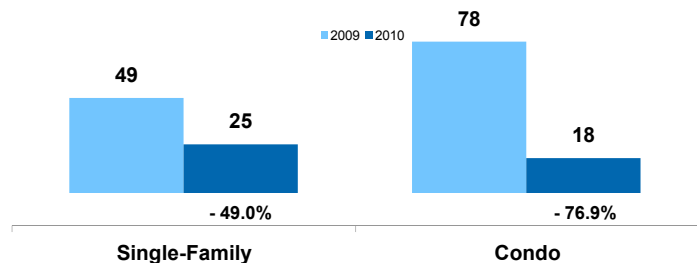
YTD Median Sales Price



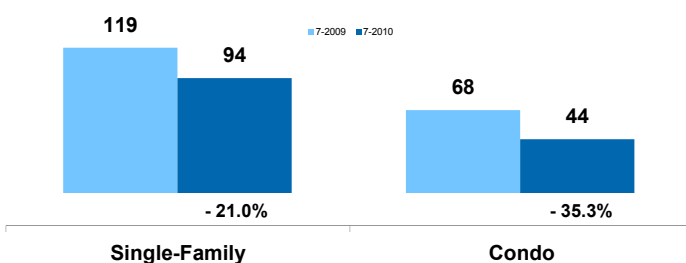
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kailua - Waimanalo (1-4-1 to 1-4-3)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	32	40	+ 25.0%	251	266	+ 6.0%
Closed Sales	21	25	+ 19.0%	104	136	+ 30.8%
Median Sales Price*	\$710,000	\$839,000	+ 18.2%	\$710,000	\$760,000	+ 7.0%
Average Sales Price*	\$766,452	\$1,139,280	+ 48.6%	\$781,566	\$990,867	+ 26.8%
Percent of Original List Price Received at Sale*	93.4%	96.3%	+ 3.1%	90.6%	95.7%	+ 5.7%
Median Days on Market Until Sale	47	35	- 25.5%	58	35	- 39.1%
Inventory of Homes for Sale at Month End	155	128	- 17.4%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

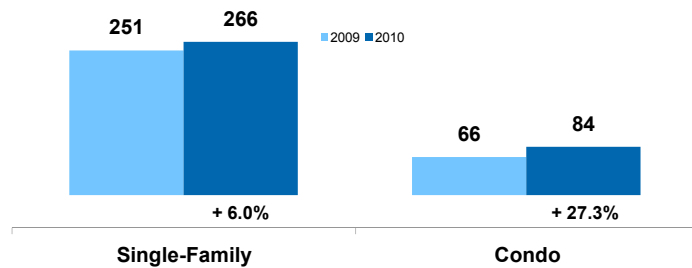
July

Year to Date

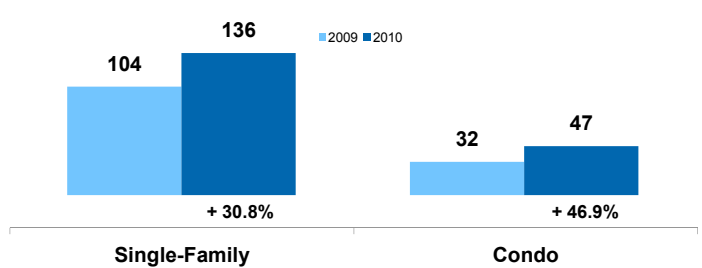
	2009	2010	Change	2009	2010	Change
New Listings	9	15	+ 66.7%	66	84	+ 27.3%
Closed Sales	4	8	+ 100.0%	32	47	+ 46.9%
Median Sales Price*	\$307,500	\$393,000	+ 27.8%	\$370,000	\$386,000	+ 4.3%
Average Sales Price*	\$334,750	\$392,250	+ 17.2%	\$398,613	\$417,245	+ 4.7%
Percent of Original List Price Received at Sale*	90.6%	99.5%	+ 9.9%	92.0%	96.4%	+ 4.8%
Median Days on Market Until Sale	66	16	- 76.3%	47	23	- 50.5%
Inventory of Homes for Sale at Month End	34	28	- 17.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

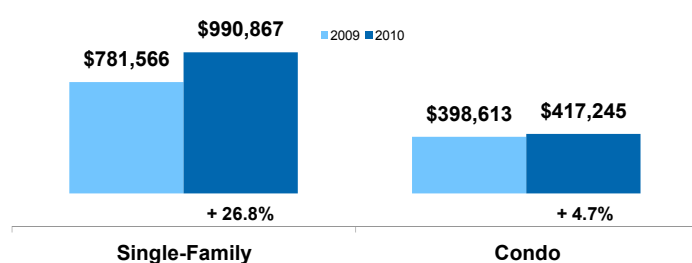
YTD New Listings



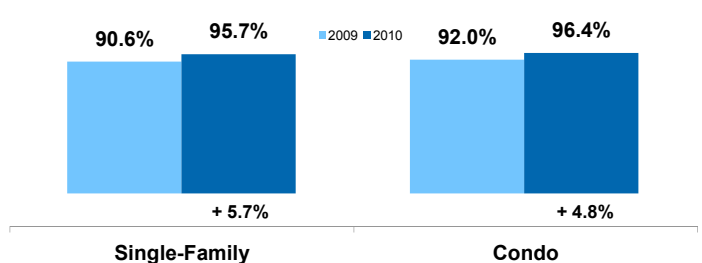
YTD Closed Sales



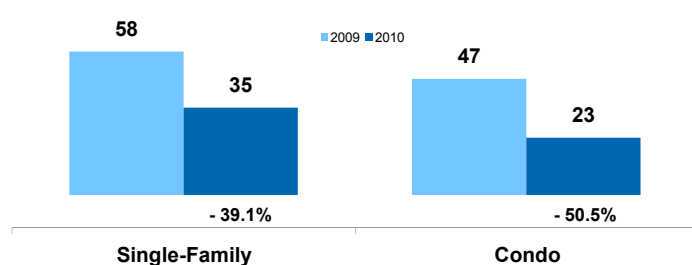
YTD Median Sales Price



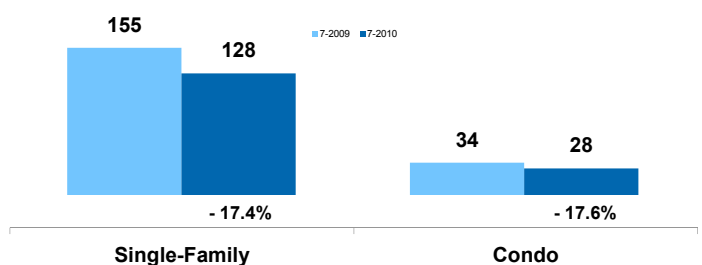
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kalihi - Palama (1-1-2 to 1-1-7)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	21	14	- 33.3%	114	140	+ 22.8%
Closed Sales	6	8	+ 33.3%	44	64	+ 45.5%
Median Sales Price*	\$626,000	\$470,000	- 24.9%	\$562,250	\$520,000	- 7.5%
Average Sales Price*	\$639,167	\$503,000	- 21.3%	\$570,731	\$544,213	- 4.6%
Percent of Original List Price Received at Sale*	92.3%	91.7%	- 0.6%	93.2%	94.8%	+ 1.6%
Median Days on Market Until Sale	65	60	- 7.7%	41	29	- 29.6%
Inventory of Homes for Sale at Month End	76	72	- 5.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

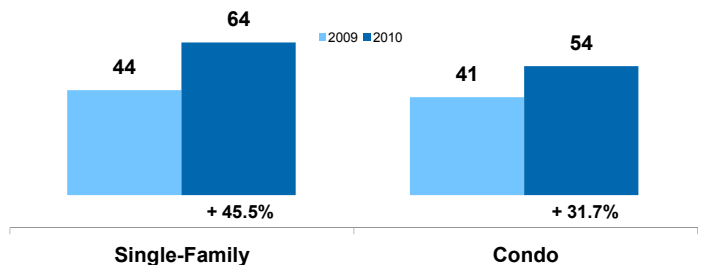
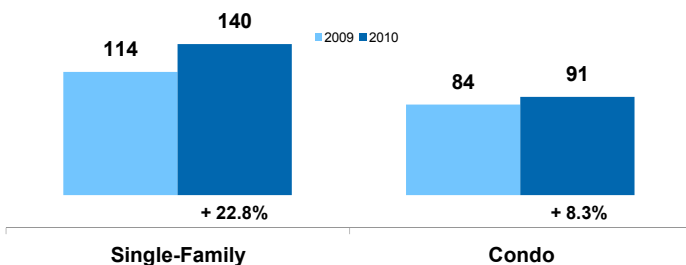
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	14	14	- 0.0%	84	91	+ 8.3%
Closed Sales	5	7	+ 40.0%	41	54	+ 31.7%
Median Sales Price*	\$395,000	\$375,000	- 5.1%	\$340,000	\$330,000	- 2.9%
Average Sales Price*	\$406,800	\$353,800	- 13.0%	\$338,644	\$343,670	+ 1.5%
Percent of Original List Price Received at Sale*	96.6%	96.0%	- 0.6%	92.5%	94.8%	+ 2.4%
Median Days on Market Until Sale	20	52	+ 160.0%	37	32	- 13.5%
Inventory of Homes for Sale at Month End	49	36	- 26.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

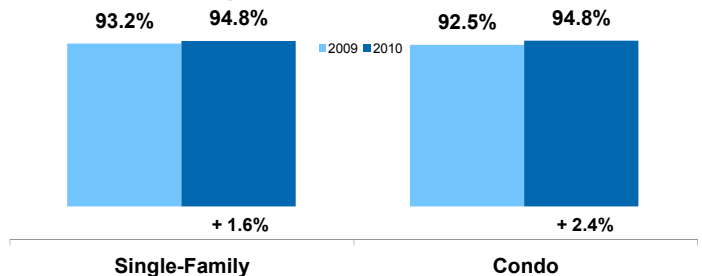
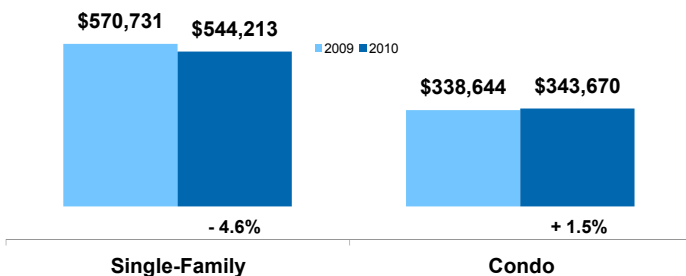
YTD New Listings

YTD Closed Sales



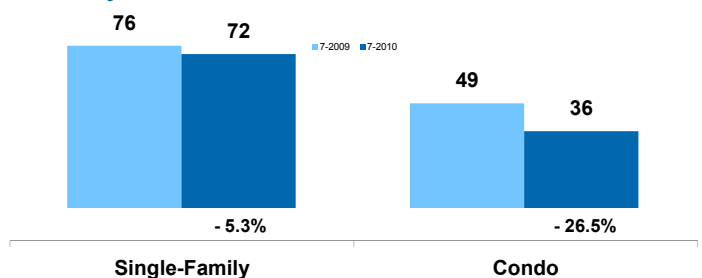
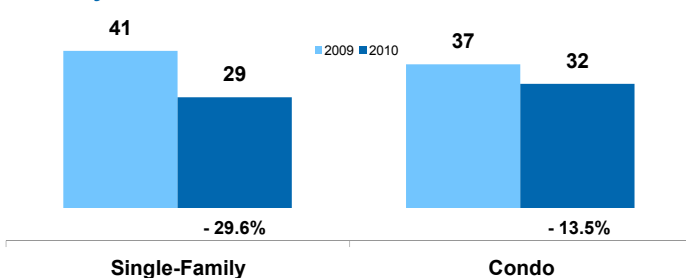
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kaneohe (1-4-4 to 1-4-7)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	30	27	- 10.0%	284	263	- 7.4%
Closed Sales	25	35	+ 40.0%	113	185	+ 63.7%
Median Sales Price*	\$640,500	\$633,000	- 1.2%	\$637,000	\$640,000	+ 0.5%
Average Sales Price*	\$688,438	\$696,419	+ 1.2%	\$707,044	\$692,918	- 2.0%
Percent of Original List Price Received at Sale*	95.1%	96.0%	+ 0.9%	92.9%	95.1%	+ 2.3%
Median Days on Market Until Sale	31	26	- 16.1%	47	24	- 48.9%
Inventory of Homes for Sale at Month End	164	98	- 40.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

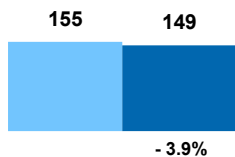
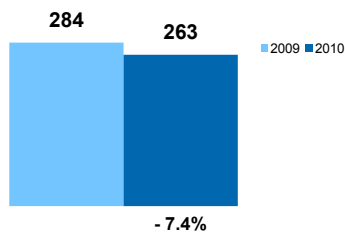
July

Year to Date

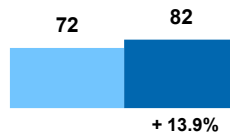
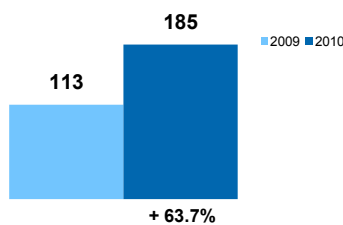
	2009	2010	Change	2009	2010	Change
New Listings	20	22	+ 10.0%	155	149	- 3.9%
Closed Sales	20	10	- 50.0%	72	82	+ 13.9%
Median Sales Price*	\$365,000	\$397,250	+ 8.8%	\$385,000	\$375,500	- 2.5%
Average Sales Price*	\$342,375	\$381,975	+ 11.6%	\$374,418	\$363,599	- 2.9%
Percent of Original List Price Received at Sale*	92.4%	96.6%	+ 4.6%	94.0%	96.7%	+ 2.9%
Median Days on Market Until Sale	45	39	- 12.4%	48	34	- 29.2%
Inventory of Homes for Sale at Month End	73	53	- 27.4%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

YTD New Listings



YTD Closed Sales



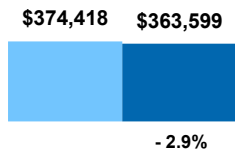
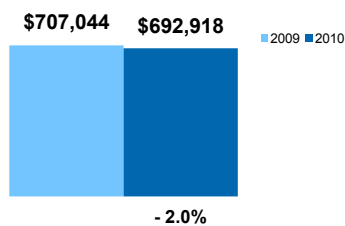
Single-Family

Condo

Single-Family

Condo

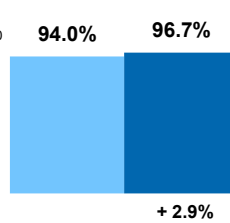
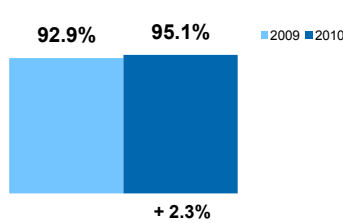
YTD Median Sales Price



Single-Family

Condo

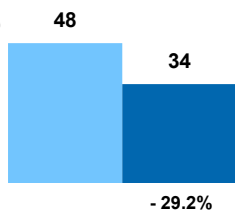
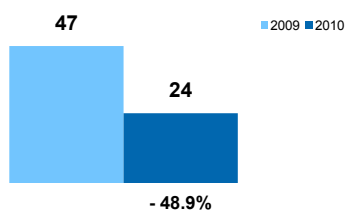
YTD Percent of Orig. List Price Received



Single-Family

Condo

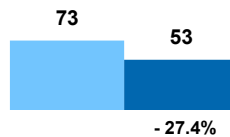
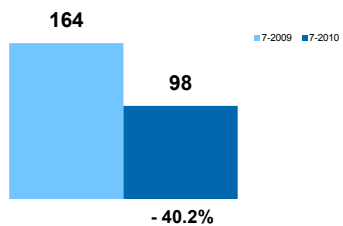
YTD Days on Market Until Sale



Single-Family

Condo

Inventory of Homes for Sale at Month End



Single-Family

Condo

Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kapahulu - Diamond Head (1-3-1 to 1-3-4)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	28	32	+ 14.3%	201	184	- 8.5%
Closed Sales	18	9	- 50.0%	85	107	+ 25.9%
Median Sales Price*	\$845,000	\$839,000	- 0.7%	\$750,000	\$775,000	+ 3.3%
Average Sales Price*	\$1,002,472	\$1,119,667	+ 11.7%	\$982,569	\$907,695	- 7.6%
Percent of Original List Price Received at Sale*	94.8%	95.4%	+ 0.6%	90.4%	97.0%	+ 7.2%
Median Days on Market Until Sale	20	11	- 45.0%	60	15	- 75.0%
Inventory of Homes for Sale at Month End	123	89	- 27.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

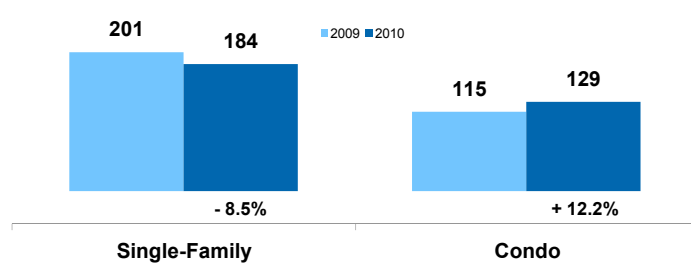
July

Year to Date

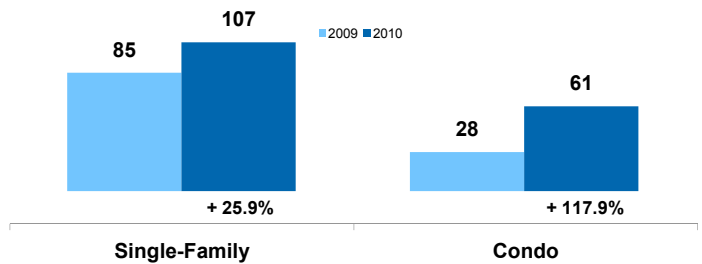
	2009	2010	Change	2009	2010	Change
New Listings	18	25	+ 38.9%	115	129	+ 12.2%
Closed Sales	6	9	+ 50.0%	28	61	+ 117.9%
Median Sales Price*	\$360,000	\$420,000	+ 16.7%	\$386,000	\$456,500	+ 18.3%
Average Sales Price*	\$865,833	\$425,488	- 50.9%	\$741,517	\$680,065	- 8.3%
Percent of Original List Price Received at Sale*	90.3%	94.5%	+ 4.7%	85.6%	94.0%	+ 9.7%
Median Days on Market Until Sale	63	64	+ 2.4%	87	22	- 74.6%
Inventory of Homes for Sale at Month End	87	76	- 12.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

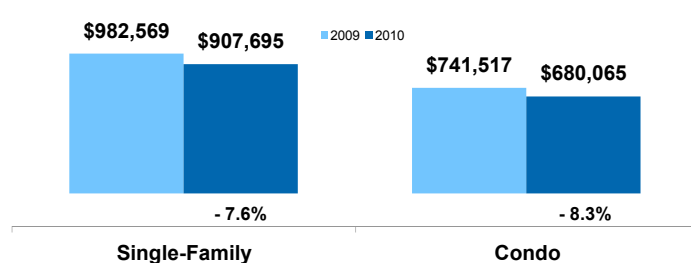
YTD New Listings



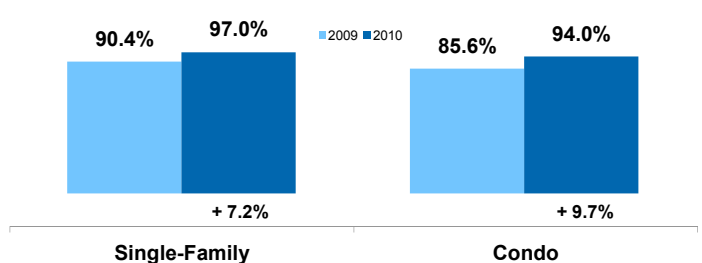
YTD Closed Sales



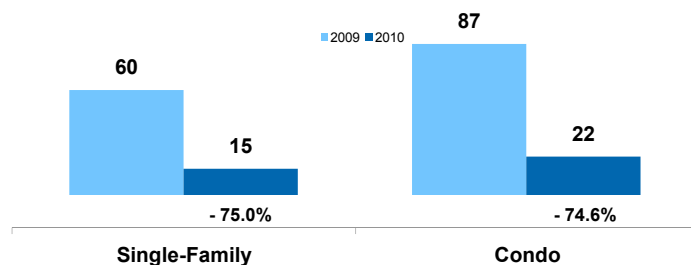
YTD Median Sales Price



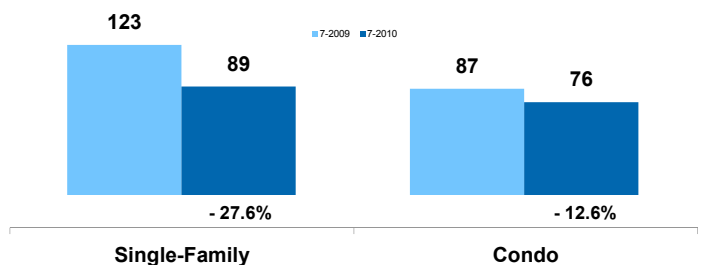
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makaha - Nanakuli (1-8-1 to 1-8-9)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	26	32	+ 23.1%	208	239	+ 14.9%
Closed Sales	16	11	- 31.3%	83	102	+ 22.9%
Median Sales Price*	\$263,000	\$316,500	+ 20.3%	\$285,000	\$309,000	+ 8.4%
Average Sales Price*	\$299,272	\$330,690	+ 10.5%	\$309,801	\$321,498	+ 3.8%
Percent of Original List Price Received at Sale*	89.4%	90.9%	+ 1.7%	92.0%	94.2%	+ 2.3%
Median Days on Market Until Sale	92	84	- 8.7%	74	49	- 34.5%
Inventory of Homes for Sale at Month End	159	149	- 6.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

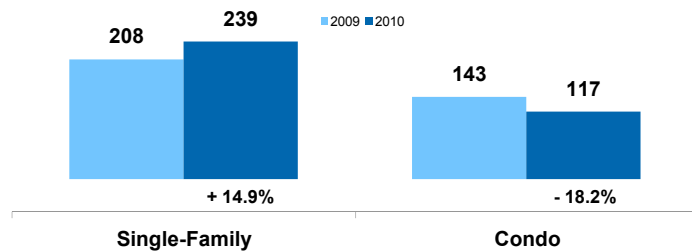
July

Year to Date

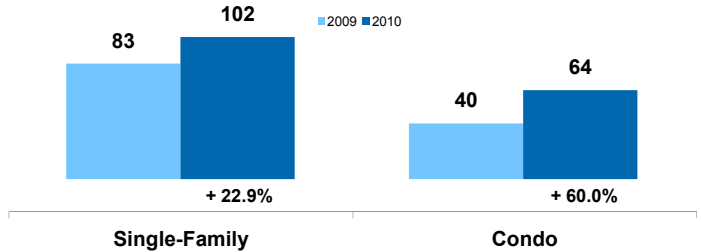
	2009	2010	Change	2009	2010	Change
New Listings	15	18	+ 20.0%	143	117	- 18.2%
Closed Sales	9	6	- 33.3%	40	64	+ 60.0%
Median Sales Price*	\$130,000	\$108,750	- 16.3%	\$123,000	\$90,000	- 26.8%
Average Sales Price*	\$145,444	\$118,708	- 18.4%	\$136,409	\$115,682	- 15.2%
Percent of Original List Price Received at Sale*	89.1%	79.8%	- 10.4%	84.2%	87.2%	+ 3.6%
Median Days on Market Until Sale	37	113	+ 205.4%	75	57	- 24.0%
Inventory of Homes for Sale at Month End	111	73	- 34.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

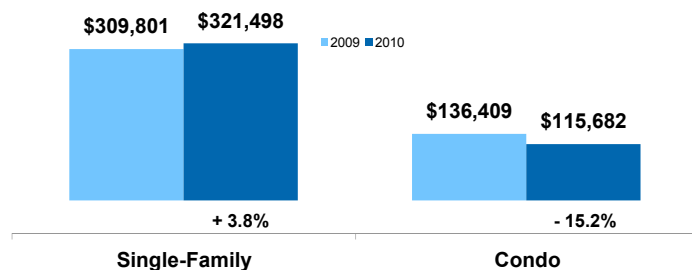
YTD New Listings



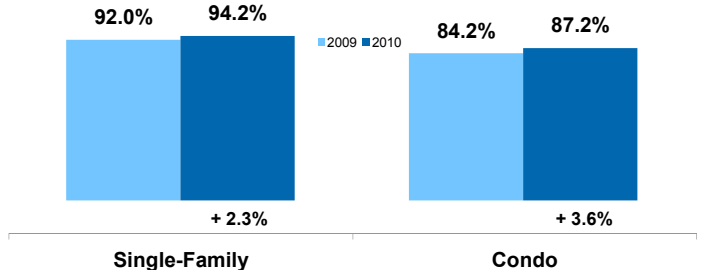
YTD Closed Sales



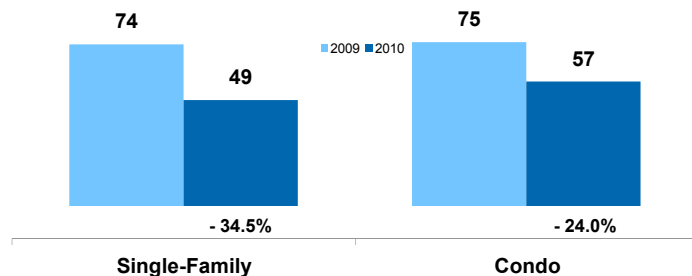
YTD Median Sales Price



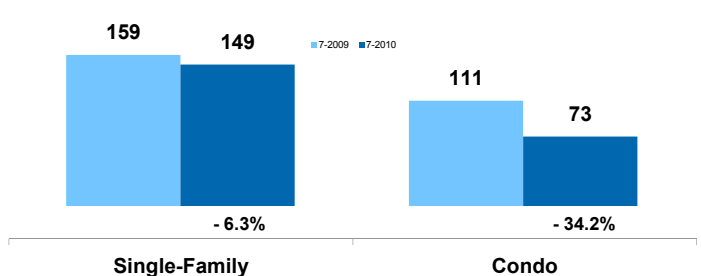
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makakilo (1-9-2 to 1-9-3)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	16	4	- 75.0%	122	101	- 17.2%
Closed Sales	10	13	+ 30.0%	56	54	- 3.6%
Median Sales Price*	\$508,000	\$465,000	- 8.5%	\$497,700	\$519,000	+ 4.3%
Average Sales Price*	\$607,879	\$493,269	- 18.9%	\$550,289	\$565,133	+ 2.7%
Percent of Original List Price Received at Sale*	92.8%	94.7%	+ 2.0%	94.0%	95.3%	+ 1.4%
Median Days on Market Until Sale	74	59	- 19.7%	35	48	+ 37.7%
Inventory of Homes for Sale at Month End	58	45	- 22.4%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

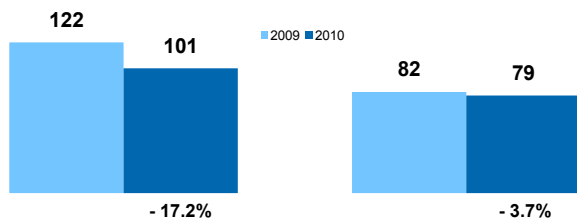
July

Year to Date

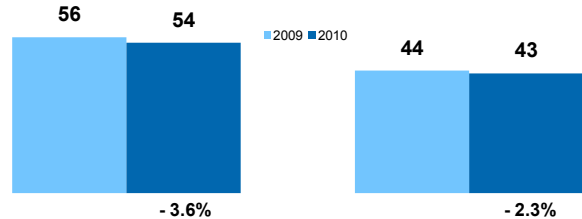
	2009	2010	Change	2009	2010	Change
New Listings	13	14	+ 7.7%	82	79	- 3.7%
Closed Sales	11	9	- 18.2%	44	43	- 2.3%
Median Sales Price*	\$230,000	\$215,000	- 6.5%	\$238,200	\$249,000	+ 4.5%
Average Sales Price*	\$241,182	\$238,667	- 1.0%	\$250,395	\$260,684	+ 4.1%
Percent of Original List Price Received at Sale*	94.0%	97.7%	+ 3.9%	93.8%	94.6%	+ 0.8%
Median Days on Market Until Sale	66	16	- 75.8%	52	57	+ 9.6%
Inventory of Homes for Sale at Month End	54	45	- 16.7%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

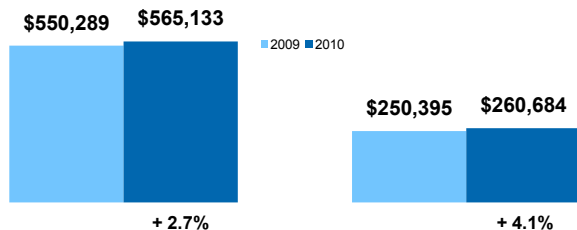
YTD New Listings



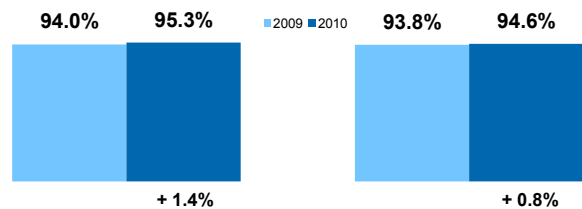
YTD Closed Sales



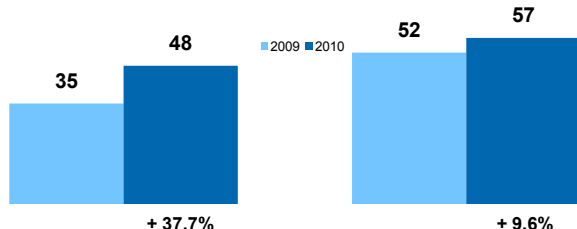
YTD Median Sales Price



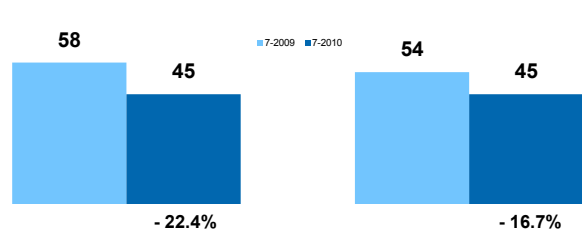
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	20	20	- 0.0%	119	119	- 0.0%
Closed Sales	6	7	+ 16.7%	38	42	+ 10.5%
Median Sales Price*	\$757,500	\$755,000	- 0.3%	\$735,000	\$849,925	+ 15.6%
Average Sales Price*	\$779,167	\$887,143	+ 13.9%	\$774,999	\$895,660	+ 15.6%
Percent of Original List Price Received at Sale*	91.0%	95.5%	+ 5.0%	92.0%	94.1%	+ 2.3%
Median Days on Market Until Sale	44	14	- 68.2%	36	19	- 46.5%
Inventory of Homes for Sale at Month End	61	60	- 1.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

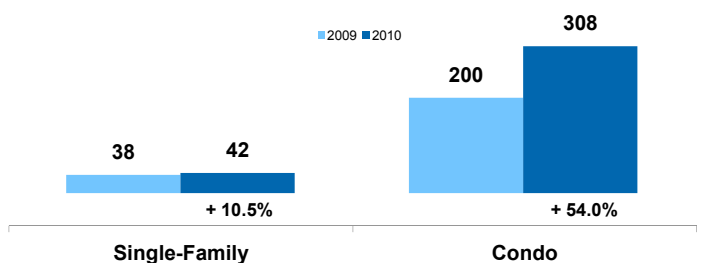
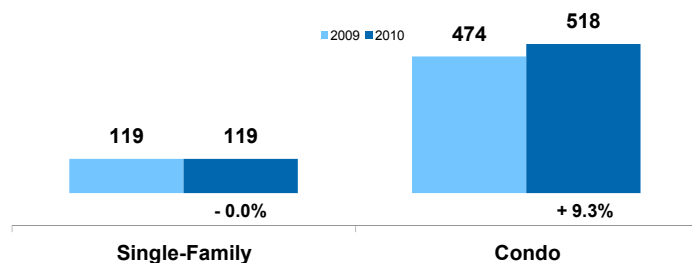
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	69	79	+ 14.5%	474	518	+ 9.3%
Closed Sales	42	47	+ 11.9%	200	308	+ 54.0%
Median Sales Price*	\$279,000	\$305,000	+ 9.3%	\$307,500	\$308,000	+ 0.2%
Average Sales Price*	\$311,833	\$378,390	+ 21.3%	\$333,096	\$331,300	- 0.5%
Percent of Original List Price Received at Sale*	91.7%	96.5%	+ 5.2%	92.3%	95.9%	+ 3.9%
Median Days on Market Until Sale	53	25	- 52.8%	49	23	- 54.1%
Inventory of Homes for Sale at Month End	232	213	- 8.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

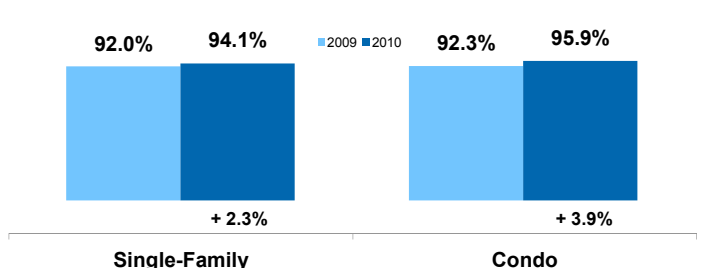
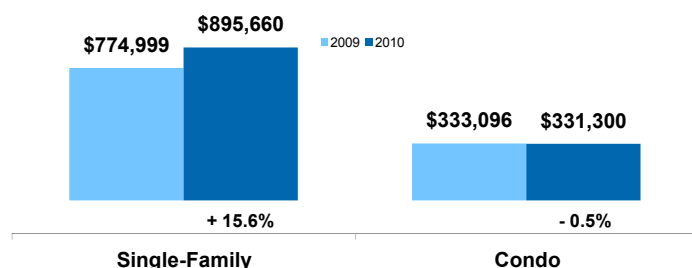
YTD New Listings

YTD Closed Sales



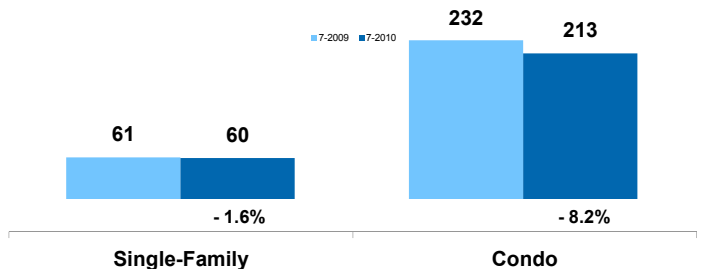
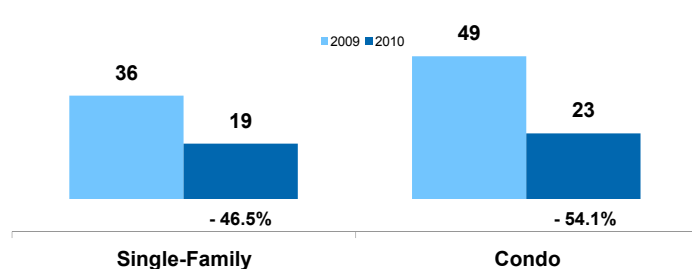
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Mililani (1-9-5)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	14	25	+ 78.6%	149	162	+ 8.7%
Closed Sales	16	20	+ 25.0%	94	95	+ 1.1%
Median Sales Price*	\$614,000	\$587,500	- 4.3%	\$595,000	\$602,500	+ 1.3%
Average Sales Price*	\$625,963	\$610,445	- 2.5%	\$605,303	\$627,769	+ 3.7%
Percent of Original List Price Received at Sale*	96.1%	96.8%	+ 0.7%	94.8%	97.1%	+ 2.5%
Median Days on Market Until Sale	44	37	- 14.9%	48	27	- 43.8%
Inventory of Homes for Sale at Month End	47	51	+ 8.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

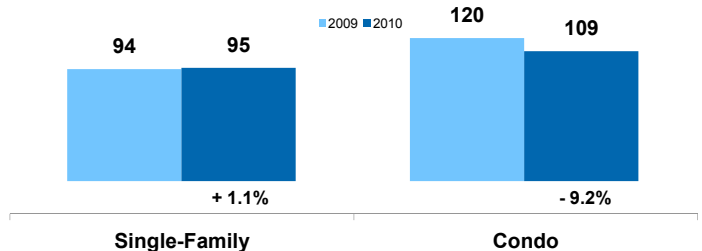
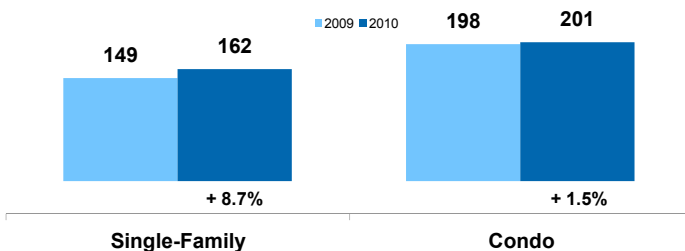
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	30	31	+ 3.3%	198	201	+ 1.5%
Closed Sales	22	11	- 50.0%	120	109	- 9.2%
Median Sales Price*	\$283,750	\$265,000	- 6.6%	\$295,000	\$285,000	- 3.4%
Average Sales Price*	\$293,886	\$248,909	- 15.3%	\$292,682	\$286,047	- 2.3%
Percent of Original List Price Received at Sale*	94.5%	93.7%	- 0.9%	94.1%	97.0%	+ 3.1%
Median Days on Market Until Sale	35	28	- 18.8%	44	23	- 47.7%
Inventory of Homes for Sale at Month End	80	92	+ 15.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

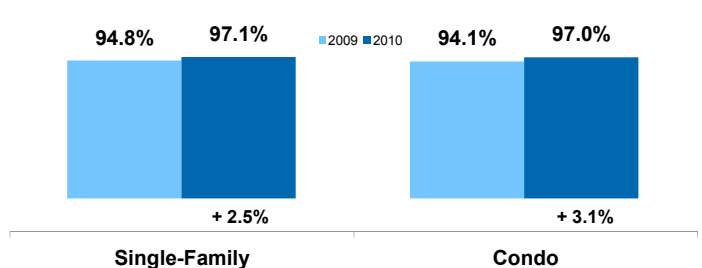
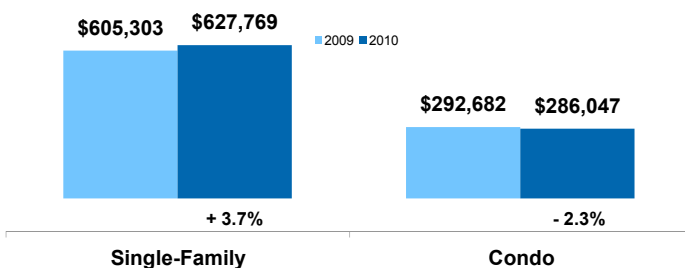
YTD New Listings

YTD Closed Sales



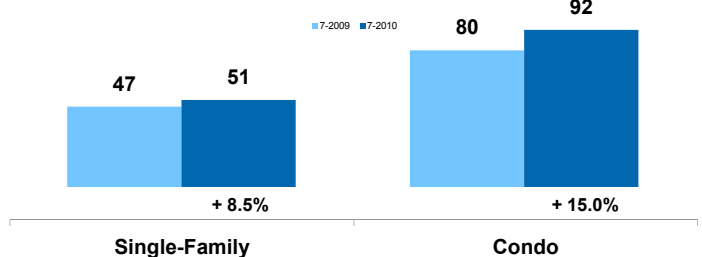
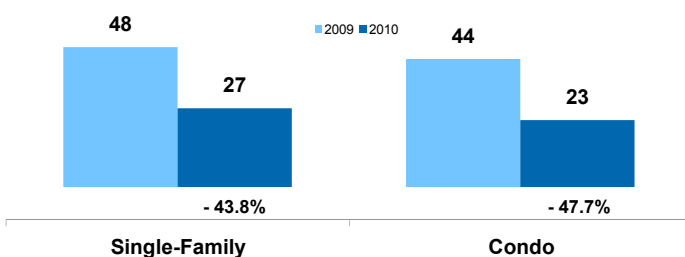
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Moanalua - Salt Lake (1-1-1)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	11	6	- 45.5%	41	29	- 29.3%
Closed Sales	3	2	- 33.3%	14	23	+ 64.3%
Median Sales Price*	\$640,000	\$359,500	- 43.8%	\$702,500	\$664,750	- 5.4%
Average Sales Price*	\$653,333	\$359,500	- 45.0%	\$698,143	\$663,206	- 5.0%
Percent of Original List Price Received at Sale*	86.6%	106.7%	+ 23.1%	92.5%	96.9%	+ 4.7%
Median Days on Market Until Sale	141	15	- 89.4%	65	42	- 34.9%
Inventory of Homes for Sale at Month End	30	8	- 73.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

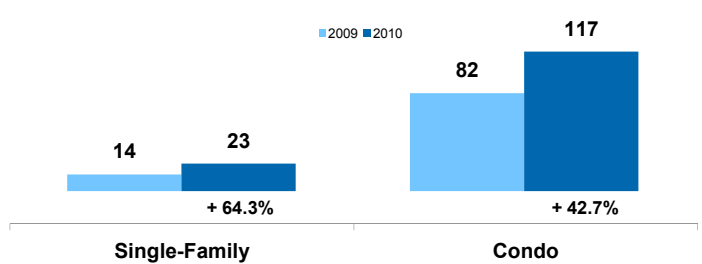
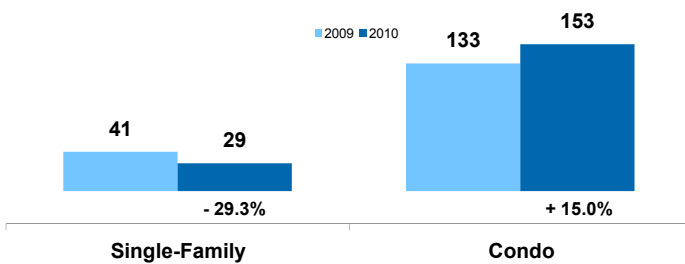
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	20	18	- 10.0%	133	153	+ 15.0%
Closed Sales	14	12	- 14.3%	82	117	+ 42.7%
Median Sales Price*	\$297,500	\$281,500	- 5.4%	\$308,000	\$270,000	- 12.3%
Average Sales Price*	\$341,393	\$296,458	- 13.2%	\$321,767	\$296,475	- 7.9%
Percent of Original List Price Received at Sale*	95.0%	94.2%	- 0.9%	94.6%	95.5%	+ 0.9%
Median Days on Market Until Sale	49	51	+ 4.1%	47	27	- 41.9%
Inventory of Homes for Sale at Month End	52	47	- 9.6%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

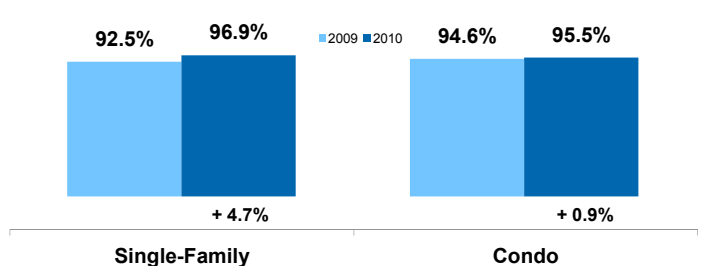
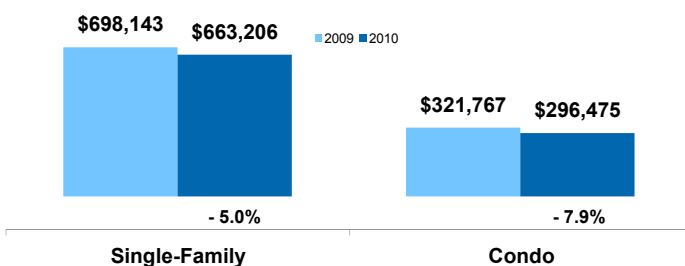
YTD New Listings

YTD Closed Sales



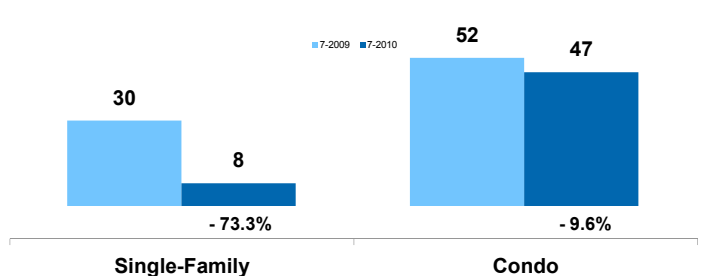
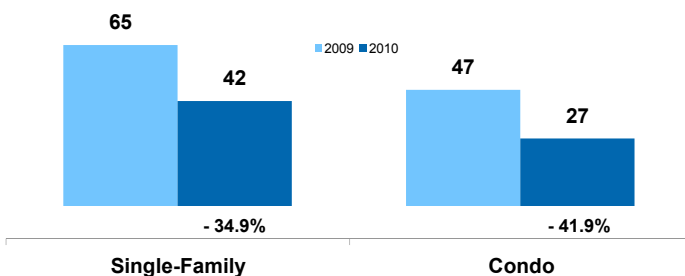
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



North Shore (1-5-6 to 1-6-9)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	17	17	- 0.0%	141	144	+ 2.1%
Closed Sales	6	6	- 0.0%	27	48	+ 77.8%
Median Sales Price*	\$780,000	\$585,000	- 25.0%	\$749,000	\$660,000	- 11.9%
Average Sales Price*	\$929,750	\$596,417	- 35.9%	\$990,657	\$738,783	- 25.4%
Percent of Original List Price Received at Sale*	87.3%	91.5%	+ 4.8%	87.6%	89.9%	+ 2.6%
Median Days on Market Until Sale	56	52	- 7.2%	59	87	+ 47.5%
Inventory of Homes for Sale at Month End	119	105	- 11.8%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

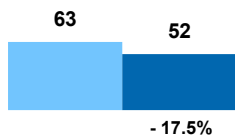
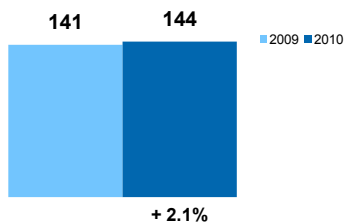
July

Year to Date

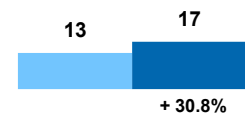
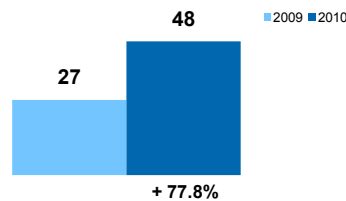
	2009	2010	Change	2009	2010	Change
New Listings	4	8	+ 100.0%	63	52	- 17.5%
Closed Sales	1	2	+ 100.0%	13	17	+ 30.8%
Median Sales Price*	\$260,000	\$186,500	- 28.3%	\$260,000	\$242,000	- 6.9%
Average Sales Price*	\$260,000	\$186,500	- 28.3%	\$294,800	\$263,906	- 10.5%
Percent of Original List Price Received at Sale*	96.3%	95.3%	- 1.1%	89.7%	92.8%	+ 3.4%
Median Days on Market Until Sale	46	111	+ 141.3%	33	91	+ 175.8%
Inventory of Homes for Sale at Month End	56	33	- 41.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

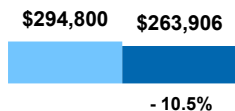
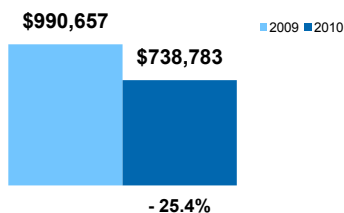
YTD New Listings



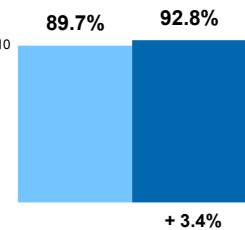
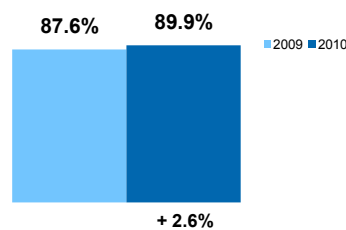
YTD Closed Sales



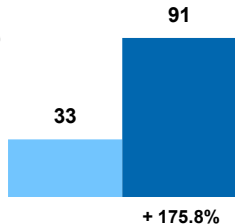
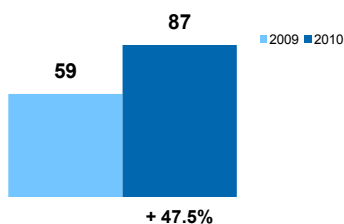
YTD Median Sales Price



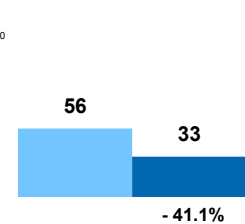
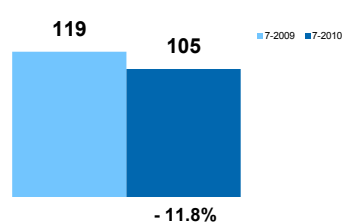
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Pearl City - Aiea (1-9-6 to 1-9-9)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	27	33	+ 22.2%	177	171	- 3.4%
Closed Sales	20	9	- 55.0%	86	88	+ 2.3%
Median Sales Price*	\$562,500	\$595,000	+ 5.8%	\$550,000	\$580,000	+ 5.5%
Average Sales Price*	\$592,575	\$649,099	+ 9.5%	\$564,000	\$623,379	+ 10.5%
Percent of Original List Price Received at Sale*	91.7%	96.4%	+ 5.2%	93.0%	96.5%	+ 3.7%
Median Days on Market Until Sale	40	13	- 67.5%	37	28	- 23.3%
Inventory of Homes for Sale at Month End	94	72	- 23.4%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

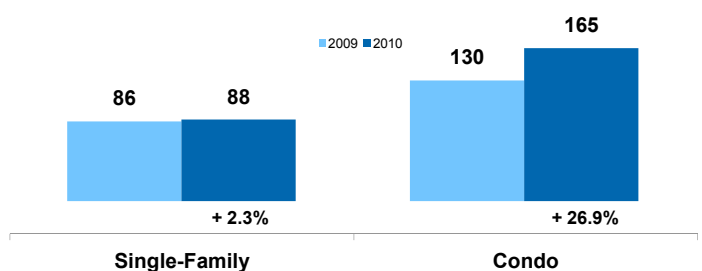
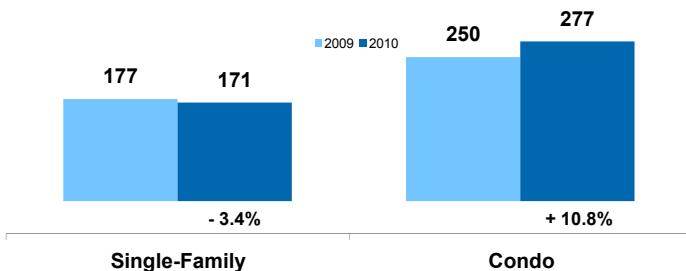
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	30	39	+ 30.0%	250	277	+ 10.8%
Closed Sales	25	18	- 28.0%	130	165	+ 26.9%
Median Sales Price*	\$281,000	\$233,500	- 16.9%	\$275,000	\$270,000	- 1.8%
Average Sales Price*	\$284,640	\$244,211	- 14.2%	\$285,672	\$280,883	- 1.7%
Percent of Original List Price Received at Sale*	96.7%	94.9%	- 1.8%	94.3%	96.0%	+ 1.9%
Median Days on Market Until Sale	30	23	- 23.3%	49	23	- 53.1%
Inventory of Homes for Sale at Month End	98	99	+ 1.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

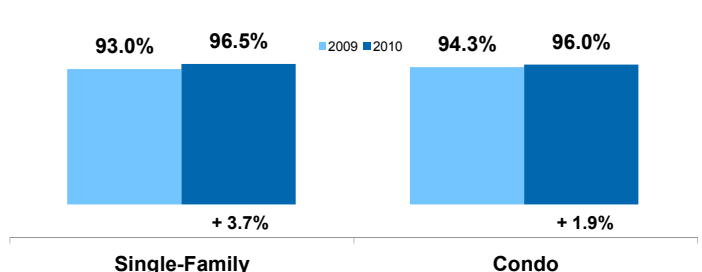
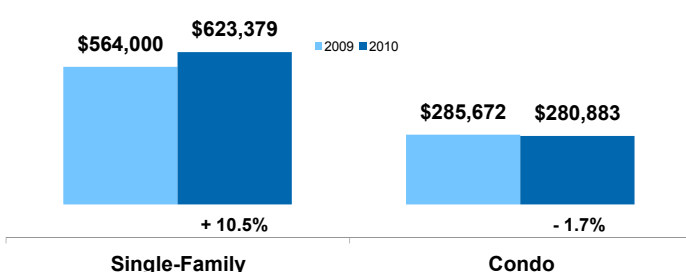
YTD New Listings

YTD Closed Sales



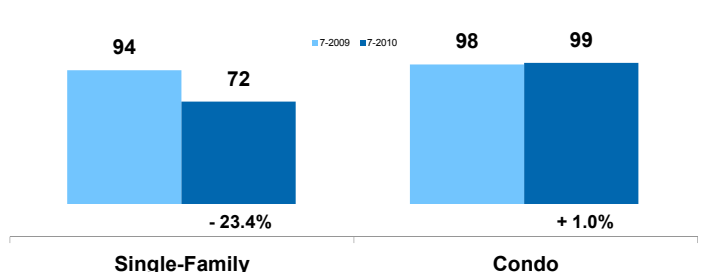
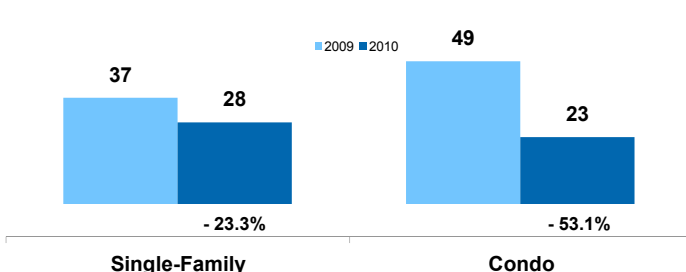
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Wahiawa (1-7-1 to 1-7-7)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	11	+ 22.2%	56	82	+ 46.4%
Closed Sales	5	8	+ 60.0%	21	43	+ 104.8%
Median Sales Price*	\$430,000	\$398,000	- 7.4%	\$425,000	\$380,000	- 10.6%
Average Sales Price*	\$433,200	\$400,125	- 7.6%	\$427,214	\$395,023	- 7.5%
Percent of Original List Price Received at Sale*	92.6%	91.4%	- 1.3%	92.1%	94.0%	+ 2.1%
Median Days on Market Until Sale	105	54	- 48.6%	59	32	- 45.8%
Inventory of Homes for Sale at Month End	38	41	+ 7.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

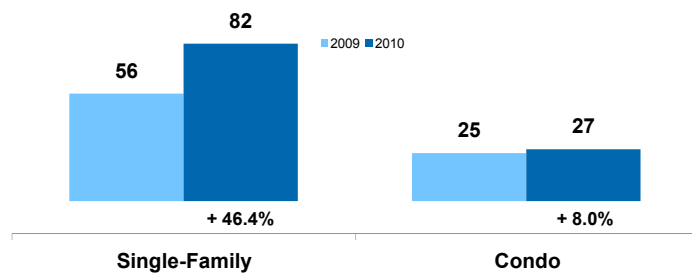
July

Year to Date

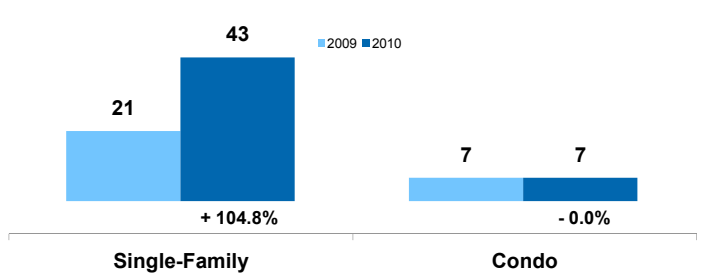
	2009	2010	Change	2009	2010	Change
New Listings	5	3	- 40.0%	25	27	+ 8.0%
Closed Sales	1	2	+ 100.0%	7	7	- 0.0%
Median Sales Price*	\$138,000	\$97,500	- 29.3%	\$138,000	\$120,000	- 13.0%
Average Sales Price*	\$138,000	\$97,500	- 29.3%	\$146,914	\$131,000	- 10.8%
Percent of Original List Price Received at Sale*	77.5%	75.0%	- 3.2%	91.1%	78.1%	- 14.2%
Median Days on Market Until Sale	160	118	- 26.6%	48	44	- 8.3%
Inventory of Homes for Sale at Month End	17	18	+ 5.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

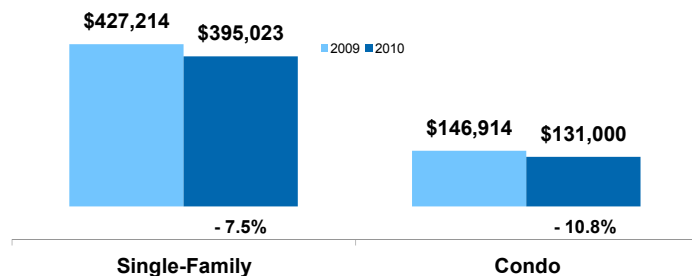
YTD New Listings



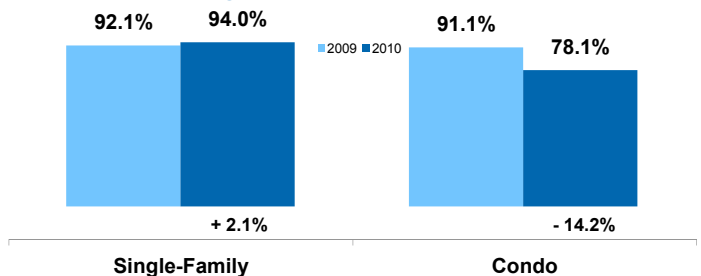
YTD Closed Sales



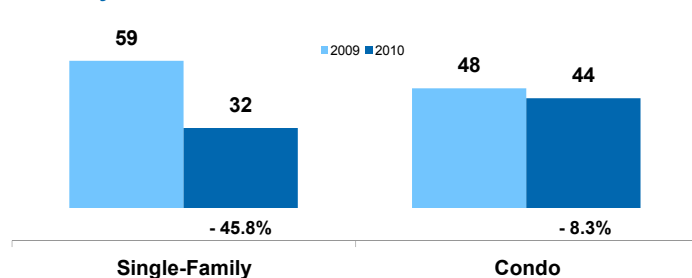
YTD Median Sales Price



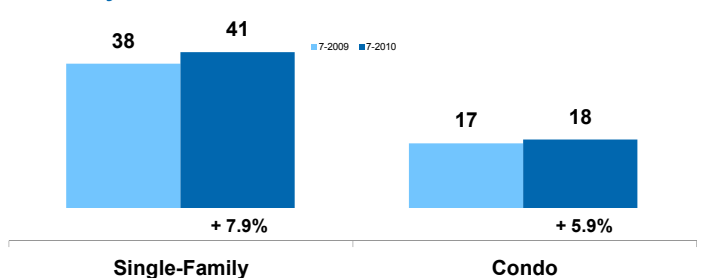
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waialae-Kahala (1-3-5)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	27	20	- 25.9%	128	136	+ 6.3%
Closed Sales	8	16	+ 100.0%	49	66	+ 34.7%
Median Sales Price*	\$1,350,000	\$1,350,000	- 0.0%	\$1,300,000	\$1,291,500	- 0.7%
Average Sales Price*	\$1,406,000	\$1,441,688	+ 2.5%	\$1,532,264	\$1,451,636	- 5.3%
Percent of Original List Price Received at Sale*	93.9%	98.9%	+ 5.3%	88.6%	94.6%	+ 6.8%
Median Days on Market Until Sale	21	27	+ 28.6%	42	29	- 32.1%
Inventory of Homes for Sale at Month End	82	66	- 19.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

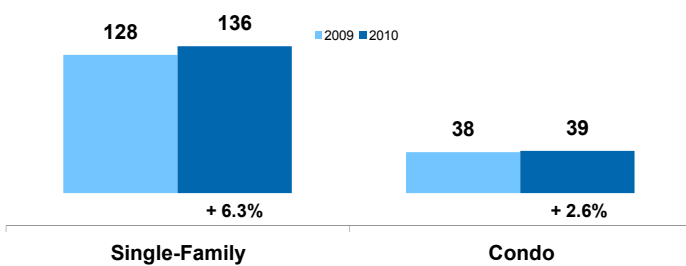
July

Year to Date

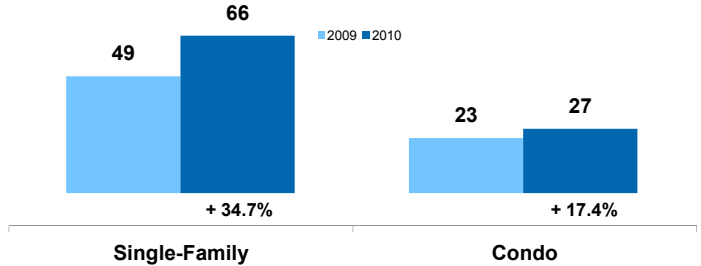
	2009	2010	Change	2009	2010	Change
New Listings	5	5	- 0.0%	38	39	+ 2.6%
Closed Sales	2	9	+ 350.0%	23	27	+ 17.4%
Median Sales Price*	\$434,500	\$445,000	+ 2.4%	\$395,000	\$440,000	+ 11.4%
Average Sales Price*	\$434,500	\$429,000	- 1.3%	\$374,199	\$366,795	- 2.0%
Percent of Original List Price Received at Sale*	98.3%	98.1%	- 0.2%	91.6%	92.7%	+ 1.2%
Median Days on Market Until Sale	8	68	+ 806.7%	36	33	- 8.3%
Inventory of Homes for Sale at Month End	22	12	- 45.5%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

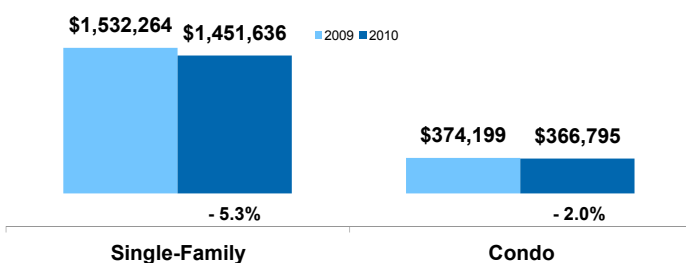
YTD New Listings



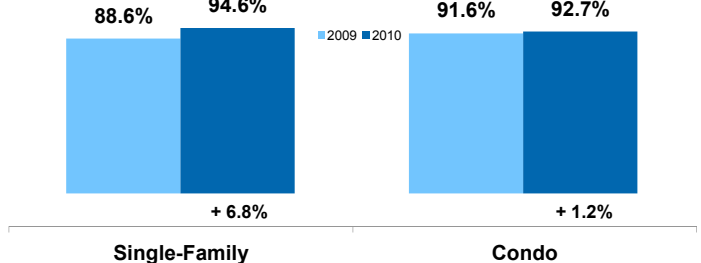
YTD Closed Sales



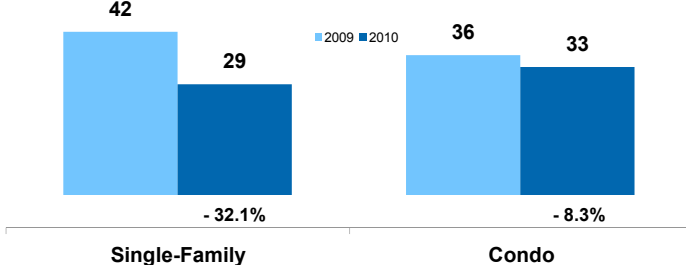
YTD Median Sales Price



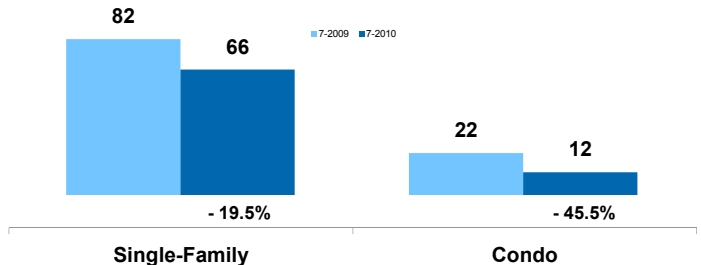
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waikiki (1-2-6)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	0	0	NA	0	3	NA
Closed Sales	0	0	NA	0	0	NA
Median Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Average Sales Price*	\$0	\$0	NA	\$0	\$0	NA
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA
Median Days on Market Until Sale	0	0	NA	0	0	NA
Inventory of Homes for Sale at Month End	1	0	- 100.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

July

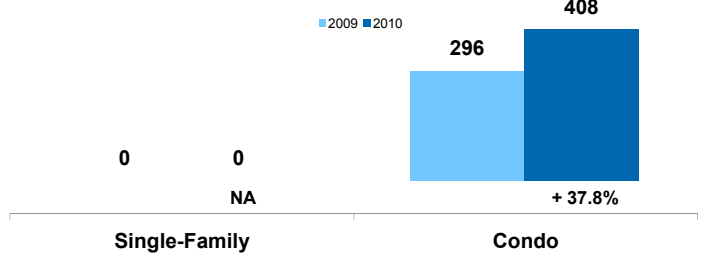
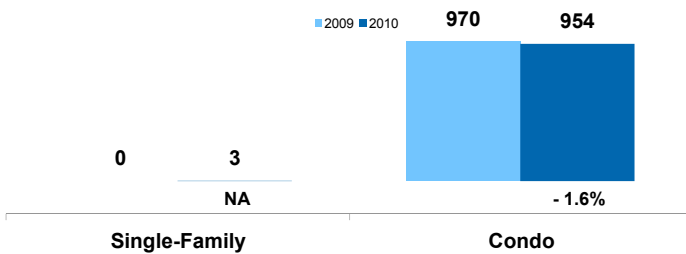
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	138	137	- 0.7%	970	954	- 1.6%
Closed Sales	68	48	- 29.4%	296	408	+ 37.8%
Median Sales Price*	\$297,500	\$265,000	- 10.9%	\$279,000	\$286,000	+ 2.5%
Average Sales Price*	\$332,762	\$279,633	- 16.0%	\$314,430	\$325,717	+ 3.6%
Percent of Original List Price Received at Sale*	91.5%	91.3%	- 0.1%	88.4%	92.5%	+ 4.6%
Median Days on Market Until Sale	58	58	- 0.0%	62	51	- 17.7%
Inventory of Homes for Sale at Month End	673	599	- 11.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

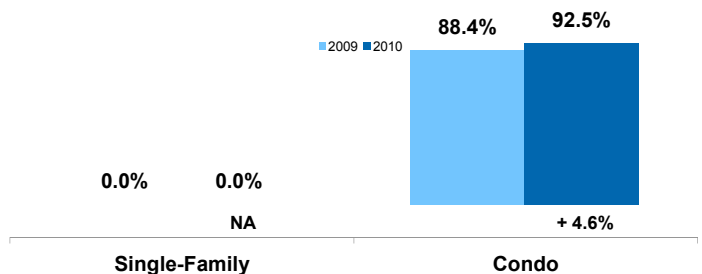
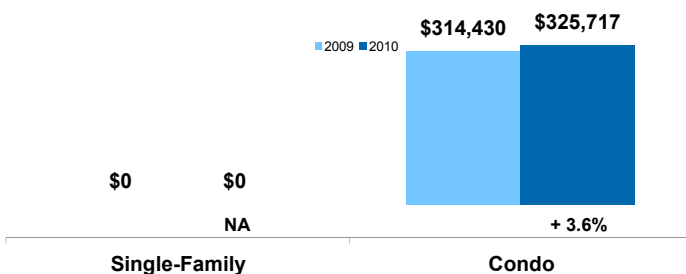
YTD New Listings

YTD Closed Sales



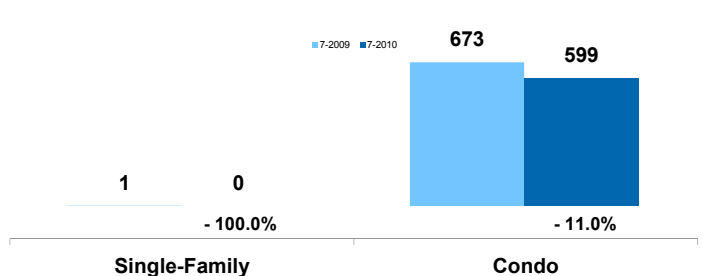
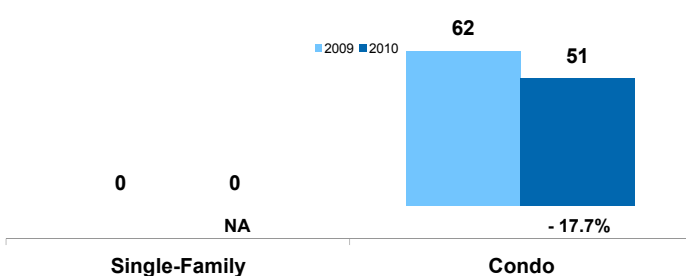
YTD Median Sales Price

YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale

Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Waipahu (1-9-4)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	33	37	+ 12.1%	228	255	+ 11.8%
Closed Sales	24	19	- 20.8%	141	157	+ 11.3%
Median Sales Price*	\$539,750	\$550,000	+ 1.9%	\$514,000	\$532,000	+ 3.5%
Average Sales Price*	\$545,896	\$539,421	- 1.2%	\$523,650	\$526,275	+ 0.5%
Percent of Original List Price Received at Sale*	93.4%	96.5%	+ 3.4%	94.1%	95.2%	+ 1.2%
Median Days on Market Until Sale	36	51	+ 43.7%	48	35	- 27.1%
Inventory of Homes for Sale at Month End	109	108	- 0.9%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

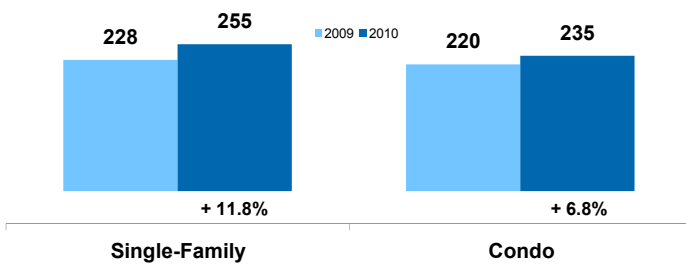
July

Year to Date

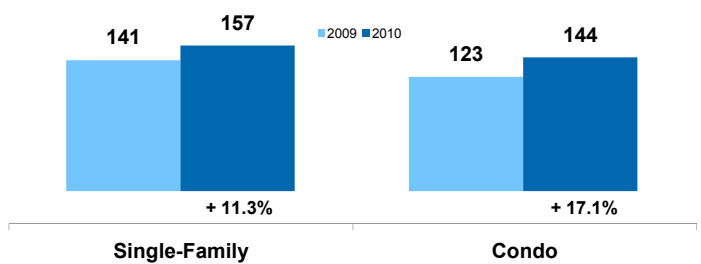
	2009	2010	Change	2009	2010	Change
New Listings	30	44	+ 46.7%	220	235	+ 6.8%
Closed Sales	16	14	- 12.5%	123	144	+ 17.1%
Median Sales Price*	\$306,250	\$275,500	- 10.0%	\$287,000	\$270,000	- 5.9%
Average Sales Price*	\$298,594	\$283,750	- 5.0%	\$286,648	\$277,389	- 3.2%
Percent of Original List Price Received at Sale*	97.8%	96.0%	- 1.8%	95.3%	97.0%	+ 1.8%
Median Days on Market Until Sale	12	70	+ 504.3%	37	32	- 14.9%
Inventory of Homes for Sale at Month End	98	96	- 2.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

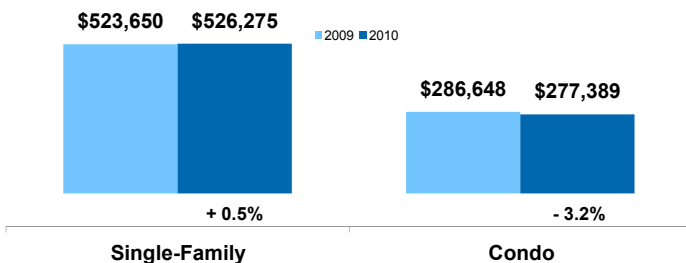
YTD New Listings



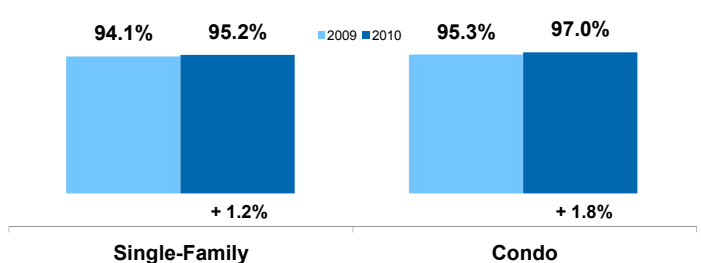
YTD Closed Sales



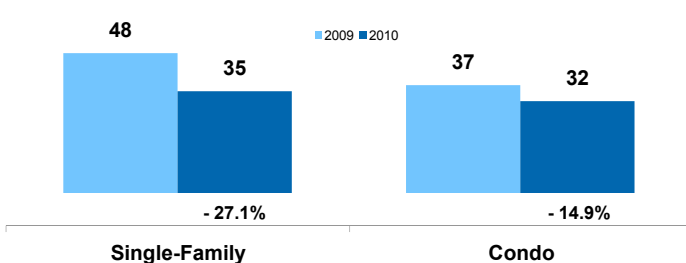
YTD Median Sales Price



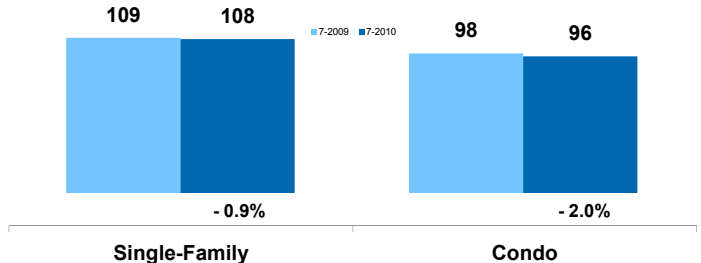
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Windward Coast (1-4-8 to 1-5-5)

Single Family

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	9	16	+ 77.8%	72	89	+ 23.6%
Closed Sales	1	2	+ 100.0%	19	25	+ 31.6%
Median Sales Price*	\$350,000	\$616,000	+ 76.0%	\$495,000	\$510,000	+ 3.0%
Average Sales Price*	\$350,000	\$616,000	+ 76.0%	\$768,789	\$529,472	- 31.1%
Percent of Original List Price Received at Sale*	93.3%	93.4%	+ 0.1%	86.0%	94.2%	+ 9.5%
Median Days on Market Until Sale	58	62	+ 6.0%	93	63	- 32.3%
Inventory of Homes for Sale at Month End	62	60	- 3.2%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

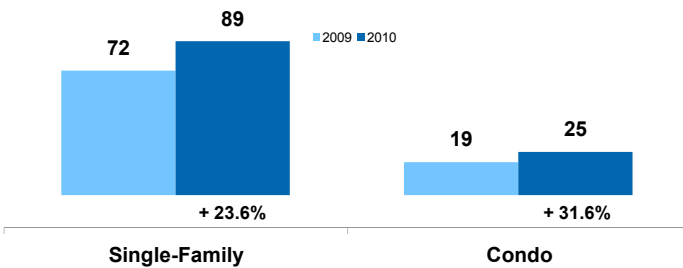
July

Year to Date

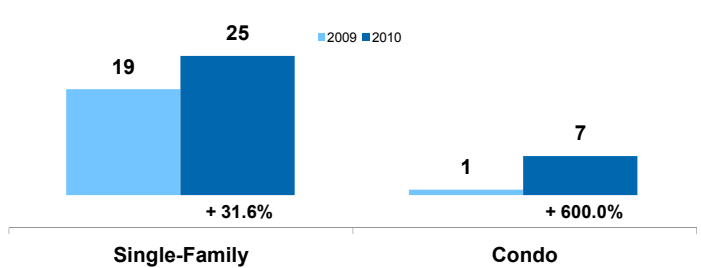
	2009	2010	Change	2009	2010	Change
New Listings	4	6	+ 50.0%	19	25	+ 31.6%
Closed Sales	1	3	+ 200.0%	1	7	+ 600.0%
Median Sales Price*	\$238,000	\$220,000	- 7.6%	\$238,000	\$220,000	- 7.6%
Average Sales Price*	\$238,000	\$197,500	- 17.0%	\$238,000	\$200,286	- 15.8%
Percent of Original List Price Received at Sale*	79.9%	86.2%	+ 7.9%	79.9%	83.8%	+ 4.9%
Median Days on Market Until Sale	85	142	+ 67.1%	85	170	+ 100.0%
Inventory of Homes for Sale at Month End	18	20	+ 11.1%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

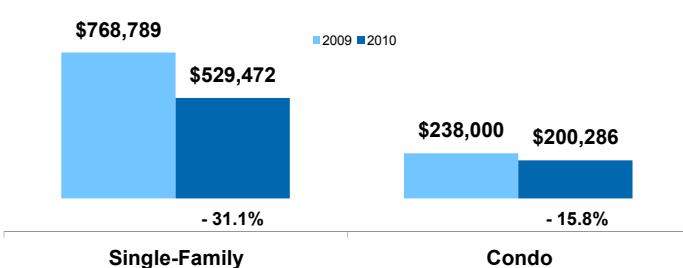
YTD New Listings



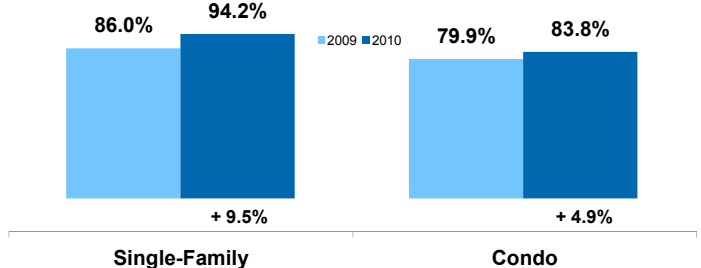
YTD Closed Sales



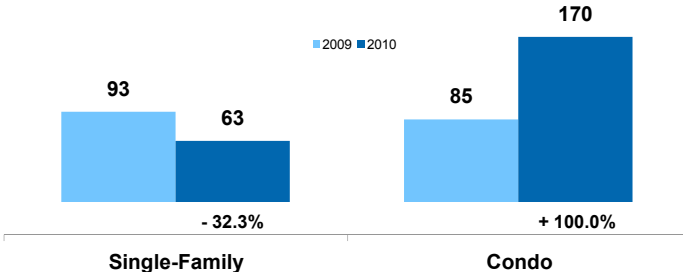
YTD Median Sales Price



YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End

