

Year to Date		+ Or -		+ Or -		+ Or -		+ Or -		+ Or -		+ Or -		+ Or -	Avg. Inventory	+ Or -		+ Or -		+ Or -		+ Or -
Kailua S.F.H.	\$1,317,785	Plus 13%	293	Plus 14%	25 In 100	Plus 2%	84	Plus 7%	283	Minus 6%	\$1,460,014	Minus 9%	4.19	Minus 13%	97	Plus 2%	\$1,645,994	Minus 4%	77	Minus 1%	118	Plus 14%
December 2016	Avg. Sold Price:		Units Sold		Odds of Selling		Avg. D.O.M.		New Listings		Avg. Price New Listings		M.O.S.		Avg. Inventory		Avg. For Sale Price		Real D.O.M.		Exp. & With. Listings	
Aikahi Park	\$1,258,714	Plus 4%	12	Plus 42%	31 In 100	Minus 5%	64	Plus 59%	9	Plus 44%	\$1,287,817	Plus 3%	0.76	Plus 54%	2	Plus 50%	\$1,366,296	Plus 8%	64	Plus 67%	0	No Change
Kaimalino	\$1,773,900	Less Than 1%	8	Minus 38%	13 In 50	Minus 1%	47	Minus 35%	8	Minus 27%	\$1,959,200	Plus 5%	0.94	Minus 10%	2	Minus 33%	\$1,987,713	Plus 8%	47	Minus 35%	2	Minus 67%
Kalaheo Hillside	\$1,100,833	Plus 18%	16	Plus 60%	53 In 100	Plus 7%	83	Minus 2%	9	Plus 13%	\$1,362,336	Plus 28%	1.08	Plus 11%	2	No Change	\$1,308,403	Plus 24%	53	Plus 15%	2	Plus 50%
Kalama Tract	\$1,542,311	Plus 3%	7	Minus 30%	3 In 25	Minus 7%	83	Plus 29%	14	Minus 13%	\$1,560,217	Minus 9%	2.25	Plus 59%	4	No Change	\$1,617,235	Minus 7%	65	Minus 7%	7	Plus 29%
Kailua Beachside	\$3,678,571	Minus 23%	11	Minus 8%	3 In 50	Minus 2%	147	Plus 38%	18	Minus 36%	\$4,713,200	Minus 35%	4.79	Minus 45%	12	Minus 29%	\$7,779,620	Minus 34%	144	Minus 22%	8	Minus 53%
Koolaupoku	\$1,275,000	Minus 2%	10	Minus 41%	11 In 50	Minus 29%	84	Plus 8%	13	Plus 46%	\$1,471,333	Less Than 1%	1.25	Plus 57%	3	Plus 33%	\$1,456,512	Minus 9%	61	Minus 22%	7	Plus 100%
Coconut Grove	\$823,593	Plus 9%	31	Minus 31%	21 In 50	Minus 2%	99	Plus 38%	21	Minus 16%	\$880,500	Minus 7%	1.43	Minus 40%	3	Plus 33%	\$993,939	Minus 7%	60	Minus 14%	4	Minus 56%
Kuulei Tract	\$1,846,434	Plus 23%	4	Minus 20%	11 In 100	Minus 20%	57	Minus 54%	2	Minus 50%	\$1,922,500	Plus 13%	0.19	Plus 58%	6	Plus 100%	\$1,853,125	Plus 15%	56	Plus 27%	0	No Change
Kawailoa	\$1,970,000	Plus 46%	2	Minus 33%	2 In 25	Plus 5%	141	Plus 18%	2	Minus 50%	\$1,335,000	Minus 53%	0.00	Minus 100%	1	Minus 50%	\$1,931,375	Minus 61%	61	Minus 59%	0	Minus 100%
Kailua Estates	\$1,673,375	Plus 15%	5	Minus 29%	11 In 50	No Change	48	No Change	8	Plus 25%	\$1,477,571	Minus 5%	0.67	Plus 25%	2	No Change	\$1,806,892	Minus 29%	38	Minus 81%	2	Minus 33%
Lanikai	\$2,969,515	Plus 22%	23	Plus 26%	3 In 50	Plus 1%	152	Plus 13%	41	Minus 15%	\$4,353,384	Less Than 1%	12.25	Minus 18%	29	Plus 7%	\$4,765,901	Minus 10%	149	Plus 5%	27	Plus 11%
Maunawili	\$1,167,333	Minus 6%	9	Minus 40%	43 In 100	Plus 8%	74	Minus 13%	8	Minus 20%	\$1,194,929	Minus 14%	0.38	Minus 77%	2	Minus 33%	\$1,173,561	Minus 14%	70	Plus 7%	2	Minus 50%
Enchanted Lake	\$1,040,560	Minus 2%	49	Plus 37%	45 In 100	Plus 7%	51	Plus 12%	34	Plus 41%	\$1,116,589	Minus 2%	1.92	Minus 8%	6	Plus 33%	\$1,187,302	Less Than 1%	48	Minus 46%	13	Plus 77%
Kaopa	\$945,949	Minus 6%	11	No Change	35 In 100	Plus 7%	49	Minus 57%	10	Plus 10%	\$1,015,286	Minus 2%	1.50	Plus 36%	2	No Change	\$1,028,326	Plus 2%	34	Minus 21%	1	Minus 67%
Keolu Hills	\$890,451	Plus 5%	28	Minus 7%	37 In 100	Minus 21%	82	Minus 8%	26	Plus 31%	\$971,455	Plus 4%	2.72	Plus 42%	5	Plus 20%	\$1,026,688	Plus 14%	87	Plus 21%	4	Plus 75%
Kailua Bluffs	\$1,018,104	Plus 4%	11	Plus 55%	19 In 50	Plus 13%	51	Plus 18%	4	Plus 50%	\$1,012,217	Minus 3%	0.82	Plus 90%	2	Plus 50%	\$1,040,856	Minus 5%	73	Plus 51%	0	No Change
Hillcrest	\$1,118,333	Less Than 1%	3	No Change	25 In 100	Plus 4%	38	Plus 18%	3	No Change	\$1,036,000	Minus 9%	0.00	Minus 100%	0	Minus 100%	\$1,036,000	Plus 2%	38	Plus 18%	4	Plus 25%