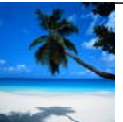




**Kailua Condo December '10 End of Year % Sold At Full Price Or More
ALL PRICE RANGES**

AVERAGE D.O.M. SOLD AT 100%+: 40 vs. Total Year D.O.M.: 39

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 38%



Kailua Condo January to December '10 % sold At Full Price Or More



Kailua Condo January to December '10 % Sold At Full Price Or More

Mike Gallagher Realtor

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 56%

Year To Date Avg. % Sold

At Full Price Or More

WITHOUT RE-LISTING OR

PRICE REDUCTION: 23%

Do Not Believe % to List Price Sold

Figures from the Honolulu Board

of Realtors!



■ \$300,000- \$399,999 Sold At Full Price Or More

■ \$300,000-\$399,999 Sold At Full Price Or More WITHOUT RE-LISTING OR PRICE REDUCTION

Kailua Condo November '10 Year to Date % Sold At Full Price Or More \$400,000-\$499,999

Mike Gallagher Realtor

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 57%

Year To Date Avg. % Sold

At Full Price Or More

WITHOUT RE-LISTING OR

PRICE REDUCTION: 57%

Do Not Believe % to List Price Sold

Figures from the Honolulu Board

of Realtors!



■ \$400,000-\$499,999 Sold At Full Price Or More

■ \$400,000-\$499,999 Sold At Full Price Or More WITHOUT RE-LISTING OR PRICE REDUCTION



**Kailua Condo November '10 Year to Date % Sold At Full Price Or More
\$500,000-\$599,999**

Mike Gallagher Realtor

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 93%



**Kailua Condo November '10 Year to Date % Sold At Full Price Or More
\$600,000-\$699,999**

Mike Gallagher Realtor

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 50%

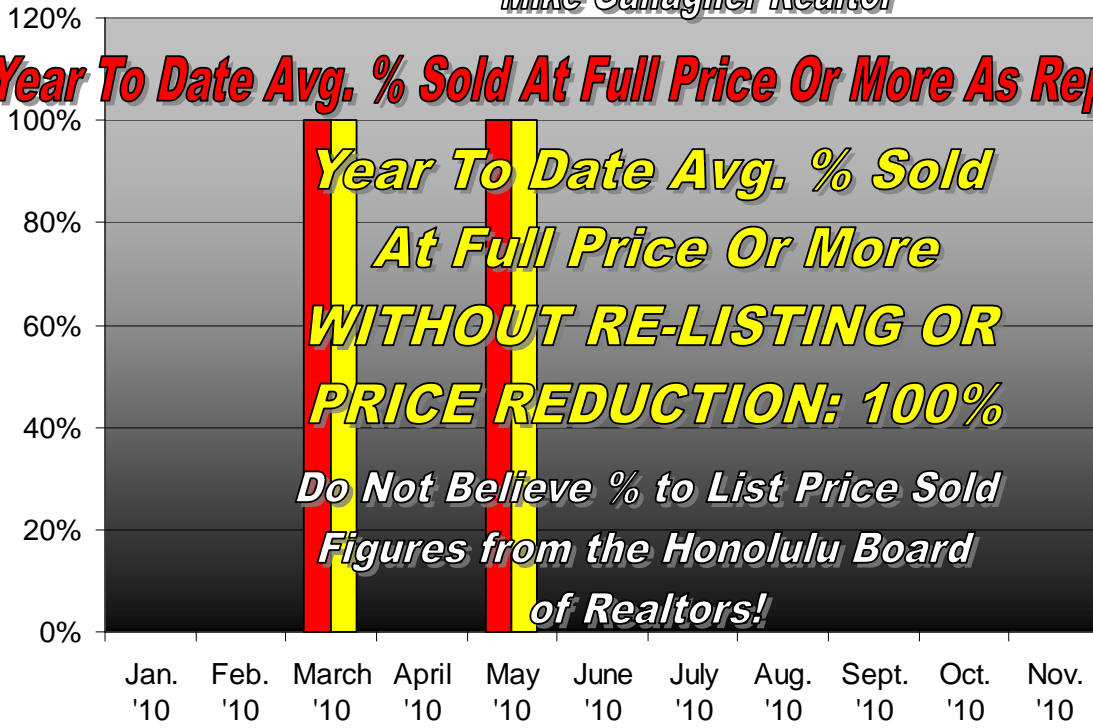




**Kailua Condo November '10 Year to Date % Sold At Full Price Or More
\$700,000+**

Mike Gallagher Realtor

Year To Date Avg. % Sold At Full Price Or More As Reported H.B.R.: 100%



**Year To Date Avg. % Sold
At Full Price Or More
WITHOUT RE-LISTING OR
PRICE REDUCTION: 100%**

*Do Not Believe % to List Price Sold
Figures from the Honolulu Board
of Realtors!*

- \$700,000-\$799,999 Sold At Full Price Or More
- \$700,000-\$799,999 Sold At Full Price Or More WITHOUT RE-LISTING OR PRICE REDUCTION