

## **‘How Mike Gallagher Sold My Properties When Others Couldn’t’**

August 13, 2008

We had our two condos listed with another agent for over six months with no results. It was a frustrating experience to say the least, not to mention the money it cost us! I received a packet in the mail from Michael Gallagher with statistical information that I was extremely impressed with. As a real estate agent myself, licensed in another state, I knew this agent stayed on top of the market and kept accurate detailed reports about market conditions. Normally I would trash ads or items received from realtors. However, this information was so detailed that I thought I should keep it. Several months later I referred to that packet and contacted Michael Gallagher about listing our properties. We liked his enthusiasm, knowledge of the market and desire to do a good job for us. He listed both our properties. He is easy to talk to and stays on top of all the issues. Since we live on the mainland, it is very reassuring to know he will take care of everything. He goes beyond what is needed. He is confident with his experience and his association with other realtors. We so appreciate him and feel like we have made a new friend. He had both properties in escrow within two weeks of listing them to qualified buyers. We have closed on one and expect to close on the other one this month. We appreciate his attitude, work ethic and feel so lucky to have him representing us. We know he takes his job seriously. We look forward to using him on all our properties.

Bryce and Jeanette Chiesa  
Dripping Springs, Tx

**ANOTHER SATISFIED CUSTOMER!**

We can't thank you enough for all your efforts and enthusiasm while trying to sell our home. However, we made the decision to sell this home to our youngest daughter. In the last three months we have learned so much from you about selling a home, what we appreciated the most was

your integrity as a sales person, I personally feel that it's a key word in sales, somehow it isn't about money but never fail, it will appear from a different source.

We feel that a relationship between a salesman and a client is of great importance because we had to "trust" you with all that we have and for many people that can be a hinder on the success of a sale.

In our eyes you are a top salesman and you met all of our expectations. We would highly recommend you to our friends, family and even strangers  
Aloha Pumehana, Ernie S. Aubrey

## **ANOTHER SATISFIED CUSTOMER!**

To the prospective clients of Mr. Michael Gallagher:  
A co-worker referred Mr. Gallagher to us in August of 2002. In that time we have come to respect Mr. Gallagher for his patience and guidance through the process of buying a home. Mr. Gallagher began by asking us questions about the home we had in mind and the location we desired. With our likes, dislikes and style, he diligently and tenaciously helped us to narrow our search and located property that fit our specific profile (this also prevented us from wasting our time looking at homes we obviously would not like). Mr. Gallagher set us up with online searches and was in contact with us several times a week. He was available at all times and was prompt in returning all of our phone calls. He has proved to be reliable and most importantly honest. Working with Mr. Gallagher we found him resourceful, informative and helpful. His good nature and professional mannerism put us at ease during the sometimes stressful ups and downs of searching for the right home. A characteristic we valued about Mr. Gallagher is that *our* goal in finding a home became *his* primary focus.

In conclusion, we now own a very wonderful and very beautiful home. We are extremely pleased with Mr. Gallagher's friendly, professional and exemplary service. We would highly recommend him to anyone who is seeking to purchase a home. Sincerely, Nancy Miller and Kambiz Khazdouzian