



Thurston County Market Update

| Active | Total Active 2/04 | New Const | Resale | New Const % |
|-----------------|-------------------|-----------|--------|-------------|
| Thurston County | 1724 | 607 | 1117 | 35.21% |
| Lacey | 375 | 200 | 175 | 53.33% |
| Olympia | 739 | 180 | 559 | 24.36% |
| Tumwater | 114 | 67 | 47 | 58.77% |
| Yelm | 282 | 98 | 184 | 34.75% |
| Dupont | 60 | 0 | 60 | 0.00% |

| Solds | Jan 3 – Feb 3 | New Const | Resale | New Const % |
|-----------------|---------------|-----------|--------|-------------|
| Thurston County | 157 | 45 | 112 | 28.66% |
| Lacey | 46 | 18 | 28 | 39.13% |
| Olympia | 62 | 9 | 53 | 14.52% |
| Tumwater | 11 | 4 | 7 | 36.36% |
| Yelm | 18 | 9 | 9 | 50.00% |
| Dupont | 4 | 4 | 0 | 100.00% |

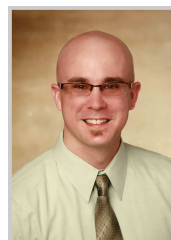
| Inventory | Absorption Rate in months | Resale | New Const |
|-----------------|---------------------------|--------------|--------------|
| Thurston County | 10.98 | 9.97 | 13.49 |
| Lacey | 8.15 | 6.25 | 11.11 |
| Olympia | 11.92 | 10.55 | 20.00 |
| Tumwater | 10.36 | 6.71 | 16.75 |
| Yelm | 15.67 | 20.44 | 10.89 |
| Dupont | 15.00 | 0.00 | 11.00 |

| SOLDS | PRICED IN THE MARKET | Resale | % |
|-----------------|----------------------|--------|--------|
| Thurston County | 40 | 97 | 41.24% |
| Lacey | 12 | 28 | 42.86% |
| Olympia | 21 | 53 | 39.62% |
| Tumwater | 2 | 7 | 28.57% |
| Yelm | 5 | 9 | 55.56% |
| Dupont | 0 | 0 | 0.00% |



Market information provided here was gathered from the Northwest Multiple Listing Service.

Please contact me for a professional interpretation of these statistics and to find out how this information will impact the sale or purchase of your home.



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