

# Monday Morning Buy Sell Sheet



## Thurston County Real Estate Weekly Market Analysis: Week of February 25 - March 2, 2008

Price Range	# New Listings	# New Pendings	Pending/Listings %
<b>Under \$200,000</b>	<b>14 nc</b>	<b>8 -</b>	<b>57 %</b>
<b>200,001 - 225,000</b>	<b>9 -</b>	<b>13 +</b>	<b>144</b>
<b>225,001 - 250,000</b>	<b>18 -</b>	<b>11 -</b>	<b>61</b>
<b>250,001 - 275,000</b>	<b>9 -</b>	<b>10 +</b>	<b>111</b>
<b>275,001 - 300,000</b>	<b>11 +</b>	<b>7 +</b>	<b>63</b>
<b>300,001 - 350,000</b>	<b>10 +</b>	<b>7 +</b>	<b>70</b>
<b>350,001 - 400,000</b>	<b>5 -</b>	<b>3 -</b>	<b>60</b>
<b>400,001 - 500,000</b>	<b>8 -</b>	<b>4 +</b>	<b>50</b>
<b>500,001 - 700,000</b>	<b>10 +</b>	<b>7 +</b>	<b>70</b>
<b>700,001 - 1,000,000</b>	<b>4 +</b>	<b>0 -</b>	<b>0</b>
<b>Over \$1,000,000</b>	<b>3 +</b>	<b>3 +</b>	<b>100 %</b>
<b>Totals</b>	<b>101 +</b>	<b>73 +</b>	<b>73 % +</b>

Balanced Market: Pending Sales/Listings = 45-55%. **Higher = Sellers Market.**  
**Lower = Buyers Market.** Change from previous week: (+/-), 'nc' = no change.

**These numbers reveal a snapshot of the activity this week. Remember the New Pending # is a reflection of the number of transactions written 7 to 15 days ago, approximately. There was a slight up tick in the New Pendings column this week. It looks like the price of commodities is on the rise. We should have bought GOLD two weeks ago!**

30 Yr Mortgage	5.99 -	DJI	12,266 -	Apr Gold	982 +
15 Yr Mortgage	5.41 -	Nasdaq	2,271 -	Crude Oil	101.78 +
Home Equity Loan	5.76 -	S&P 500	1,330 -	Euro/USD	1.5209 +

(Wall Street Journal Market Data Center)

This Thurston County Real Estate Market Analysis is brought to you by Corey W. Feldon, a licensed Realtor, with **Keller Williams Realty Olympia**.

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Suggestions, feedback and scathing criticism welcomed.

**Buyers and Sellers feel free to call me at 360.970.5776**

Stay tuned for more exciting action next week. **“Remember, Numbers Don’t Lie.”**