

August 2012

Washington, D.C.

New Listings **639**

↓ -8.1%
from Jul 2012:
695

↓ -2.1%
from Aug 2011:
653

YTD	2012	2011	+/-
	6,549	6,980	-6.2%

5-year Aug average: **724**

New Pendings **642**

↓ -3.0%
from Jul 2012:
662

↑ 13.8%
from Aug 2011:
564

YTD	2012	2011	+/-
	5,689	5,340	6.5%

5-year Aug average: **538**

Closed Sales **608**

↓ -3.8%
from Jul 2012:
632

↑ 7.4%
from Aug 2011:
566

YTD	2012	2011	+/-
	4,621	4,459	3.6%

5-year Aug average: **586**

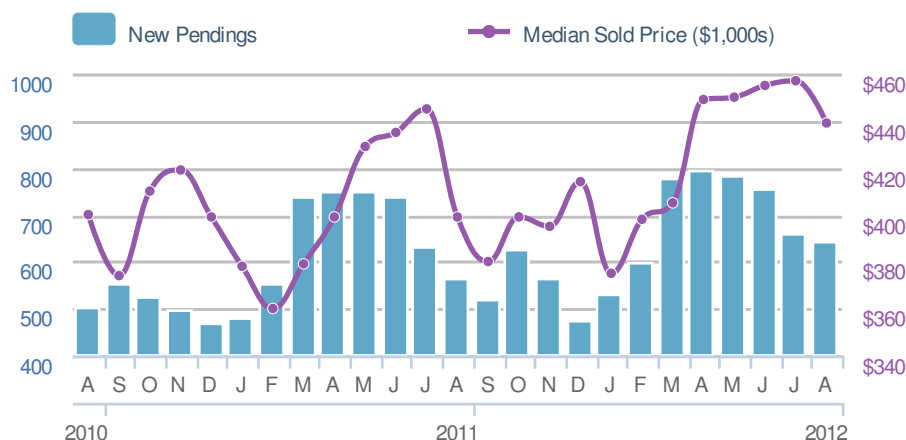
Median Sold Price **\$439,000**

↓ -4.0%
from Jul 2012:
\$457,500

↑ 9.8%
from Aug 2011:
\$399,900

YTD	2012	2011	+/-
	\$429,950	\$399,900	7.5%

5-year Aug average: **\$399,280**

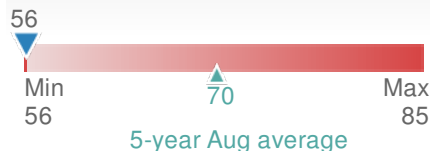


Active Listings **1,339**



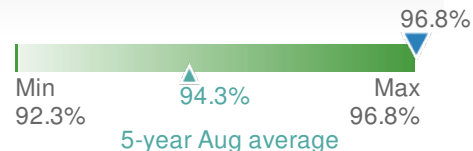
Jul 2012	Aug 2011
1,491	2,055

Avg DOM **56**



Jul 2012	Aug 2011	YTD
52	70	61

Avg Sold to OLP Ratio **96.8%**



Jul 2012	Aug 2011	YTD
96.8%	93.6%	96.3%