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Cynthia Hash  
Realtor/SRES, Keller Williams Realty  
300 Preston Avenue, Suite 500,  
Charlottesville, VA 22902

Cynthia,

I wanted to drop you a note of thanks for your help with the sale of our home and let you know that I am happy to be a referral for you in the future should the need ever arise. Please feel free to share any of the following items with future or potential clients.

We began working with Cynthia in the Fall of 2004 in the search for a home to buy in Charlottesville near the University grounds. Because we live in Austin, TX, I needed to depend upon Cynthia to work with our daughter to do initial screening of appropriate neighborhoods and homes. Cynthia was extremely helpful and respectful in working with our then 18-year-old daughter to find an appropriate home for her to live in during her time at UVa. We were able to find the right house, and Cynthia helped us with leads on contractors and services that were uniformly excellent in maintaining the property from a distance. We were particularly impressed with Cynthia's attention to detail and willingness to be candid with us, even when it wasn't something we wanted to hear.

We recently sold the same property this past month with Cynthia's help, and her attention to detail and thorough knowledge of the market and pricing was invaluable. While we are experienced homeowners and have bought and sold several properties over the years, Cynthia made several suggestions during initial pricing and the negotiation process that we are certain saved us thousands of dollars. We were always confident that if Cynthia had read through the paperwork that it was correct and the necessary issues had been addressed.

I cannot recommend Cynthia Hash highly enough; should I be blessed to move to Charlottesville someday in the future, she will be one of the first people I call.

Cynthia, good luck and God speed.

Warm regards,

Mike and Nancy Hasler