

CLIENT TESTIMONIAL

TEAM SWEASEY, THIS NAME SAYS IT ALL! When we decided to purchase a 2nd home in San Luis Obispo it had been over 20 years since we purchased a property and we did not quite know what we were doing. We entered our information into a real estate agent request site and we found Hal Sweasey of RE/MAX Del Oro or rather Hal Sweasey found us. Within 12 hours of pressing enter on the computer Hal called our home and immediately we could tell he was a professional with a drive for customer service. We sent our son, who lives in San Luis Obispo, with Hal to look at several properties and when the choices were narrowed down I made the 5 hour trip to SLO to look at the properties. A decision was made and Hal was very honest, helpful and knowledgeable when it came to offers and counter offers. A contract was signed and this is when we learned the true meaning of TEAM as Hal placed us in the hands of his assistant Lindsey Harn. WOW, what an assistant! While Hal was on to his next deal Lindsey was in constant contact with us via email or phone regarding every step in this process, and I mean every step. She and Hal made sure we understood everything that was happening, she made numerous phone calls, set up appointments for inspections, contractor bids etc. There was not one thing that Lindsey would not do for us. Purchasing a property, especially 5 hours from our home, is a stressful venture but Lindsey made it seem easy and effortless for us. She reassured us when we were getting stressed, she updated us almost daily on the progress of appraisals, home inspections, termite inspections, you name it, she was on it! Our purchase closed on time and without a hitch and this is directly due to Hal and Lindsey working so well as a TEAM. It has been almost 30 days since the close of escrow and we still receive calls from Lindsey and Hal asking if we need anything, plumbers, contractors, electricians etc., we feel this is going above and beyond customer service, they have made us feel like they truly care about us, not just the sale and this speaks volumes about Team Sweasey. If we are ever in need of a real estate agent again we will think no further than Team Sweasey because as we said before
TEAM SWEASEY, THIS NAME SAYS IT ALL!

Thank you Hal and Lindsey for your exceptional service, you treated us as if we were a part of your family and that means a lot.

Rick & Tori Perez
Happy owners of a 2nd home in San Luis Obispo!