

# How to Avoid Health Club Rip-Offs

See the inside of this issue on page 3 to check out your health club.

June-July

Dear Friend,

## What's happening with the value of your home?

Here is what is new in the world of real estate:

In the last 30 days total listings 9,070, new listings 1,830, homes sold 925

Price Range	# of homes sold	difference from last month
0-\$100,000	379	+49
\$100-200,000	377	+150
\$200-300,000	110	+51
\$300-400,000	36	+11
\$400-500,000	15	+8
\$500-600,000	5	+2
\$600-700,000	2	+0
\$700-800,000	0	+0
\$800-2,000,000	1	+1

As you can see the market picked up good this Spring. There were 150 more homes that sold in the 100-200,000 price range and an increase in most categories. So now is the time to sell your home and buy that dream home which has come down in price and you can now afford it. If you would like to know what homes are selling in your subdivision give me a call or go to my web site [www.tharker.com](http://www.tharker.com) and sign up for Market Snap Shot. ***It is free and you can get an update at a frequency that you set up. Then I can send your news letter to you by e-mail and then you will get one each month***

Finally, I want you to know, that you may call me for any reason. And please let me know if a friend, family member or neighbor needs a caring, competent real estate professional to help in buying or selling.

I truly appreciate your friendship and referrals. Enjoy your issue!

Warmest regards,



Keller Williams Advantage