



**David  
Kent's**



**Monterey  
Peninsula**



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NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ FEBRUARY 28, 2014																								
Total of All Cities and Unincorporated Areas									Carmel							Pebble Beach								
	TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY					Avg			
	2014	2013	% Chg	2012	2011	2010	Avg/Month	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg
January	61	55	11%	48	46	42	50	21%	13	9	44%	12	16	9	12	10%	6	11	-45%	6	7	6	7	-17%
February	69	42	64%	50	40	40	48	43%	20	10	100%	17	15	9	10	92%	14	6	133%	7	2	9	8	84%
March	0	86	-100%	75	59	42	52	-100%		26	-100%	18	17	13	15	-100%		15	-100%	14	7	6	11	-100%
April	0	81	-100%	69	53	42	49	-100%		24	-100%	19	15	11	14	-100%		5	-100%	9	9	4	7	-100%
May	0	79	-100%	81	44	64	54	-100%		27	-100%	29	11	15	16	-100%		6	-100%	9	2	10	7	-100%
June	0	60	-100%	56	62	57	47	-100%		19	-100%	15	21	11	13	-100%		5	-100%	6	3	7	5	-100%
July	0	80	-100%	48	56	55	48	-100%		20	-100%	9	16	17	12	-100%		11	-100%	10	6	7	9	-100%
August	0	90	-100%	60	55	44	50	-100%		20	-100%	16	9	16	12	-100%		10	-100%	4	9	6	7	-100%
September	0	80	-100%	78	58	42	52	-100%		22	-100%	24	18	5	14	-100%		12	-100%	10	9	6	9	-100%
October	0	73	-100%	58	54	57	48	-100%		13	-100%	20	16	28	15	-100%		10	-100%	5	5	6	7	-100%
November	0	62	-100%	63	44	41	42	-100%		15	-100%	14	14	9	10	-100%		6	-100%	12	5	3	7	-100%
December	0	87	-100%	67	70	49	55	-100%		19	-100%	22	15	13	14	-100%		7	-100%	7	11	1	5	-100%
Year To Date (Calculated Monthly)									Year To Date (Calculated Monthly)							Year To Date (Calculated Monthly)								
	TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY					Avg			
	2014	2013	% Chg	2012	2011	2010	Avg/Month	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg
Total	130	97	34%	98	86	82	99	32%	33	19	74%	29	31	18	26	27%	20	17	18%	13	9	15	15	35%
Average	65	49	34%	49	43	41	49	32%	17	10	74%	15	16	9	13	27%	10	9	18%	7	5	8	7	35%
	BY QTR				BY QTR				BY QTR				BY QTR											
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
	130	0	0	0	33	0	0	0	20	0	0	0	20	0	0	0	20	0	0	0	20	0	0	0

These statistics represent the number of homes sold by month in the named cities and unincorporated Pebble Beach through ~ FEBRUARY 28, 2014. All data has been obtained from MLS Listings, Inc.

**David Kent, CRS**  
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NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ FEBRUARY 28, 2014.																								
Carmel Valley									Monterey							Pacific Grove								
	TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY			Avg			5 Yr Avg		
	2014	2013	% Chg	2012	2011	2010	Avg/Month	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg
January	12	10	20%	5	8	8	9	40%	15	15	0%	13	8	9	12	25%	15	10	50%	12	7	10	11	39%
February	14	10	40%	7	5	12	10	46%	15	7	114%	14	9	3	10	56%	6	9	-33%	5	9	7	7	-17%
March	10	10	-100%	4	12	11	9	-100%	15	15	-100%	16	10	7	12	-100%	15	20	-100%	23	13	5	15	-100%
April	15	15	-100%	13	8	5	10	-100%	21	21	-100%	13	9	10	13	-100%	16	16	-100%	15	12	12	14	-100%
May	17	17	-100%	13	10	14	14	-100%	16	16	-100%	15	15	10	14	-100%	13	13	-100%	15	6	15	12	-100%
June	7	7	-100%	9	4	13	8	-100%	16	16	-100%	11	20	13	15	-100%	13	13	-100%	15	14	13	14	-100%
July	17	17	-100%	7	12	13	12	-100%	17	17	-100%	10	9	10	12	-100%	15	15	-100%	12	13	8	12	-100%
August	18	18	-100%	15	8	6	12	-100%	27	27	-100%	15	12	8	16	-100%	15	15	-100%	10	17	8	13	-100%
September	8	8	-100%	12	13	13	12	-100%	25	25	-100%	13	13	11	16	-100%	13	13	-100%	19	5	7	11	-100%
October	12	12	-100%	7	10	9	10	-100%	20	20	-100%	8	10	5	11	-100%	18	18	-100%	18	13	9	15	-100%
November	7	7	-100%	9	7	9	8	-100%	19	19	-100%	15	9	12	14	-100%	15	15	-100%	13	9	8	11	-100%
December	29	29	-100%	12	11	14	17	-100%	20	20	-100%	17	14	11	16	-100%	12	12	-100%	9	15	10	12	-100%
Year To Date (Calculated Monthly)									Year To Date (Calculated Monthly)							Year To Date (Calculated Monthly)								
	TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY			Avg			5 Yr Avg		
	2014	2013	% Chg	2012	2011	2010	Avg/Month	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg	2014	2013	% Chg	2012	2011	2010	Month/City	% Chg Avg
Total	26	20	30%	12	13	20	18	43%	30	22	36%	27	17	12	22	39%	21	19	11%	17	16	17	18	17%
Average	13	10	30%	6	7	10	9	43%	15	11	36%	14	9	6	11	39%	11	10	11%	9	8	9	9	17%
Totals By Quarter	BY QTR								BY QTR								BY QTR							
	1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		1st Qtr		2nd Qtr		3rd Qtr		4th Qtr	
	26		0		0		0		30		0		0		0		21		0		0		0	

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