



**David  
Kent's**



**Monterey  
Peninsula**



**Market  
Tracker®**



**NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ MARCH 31, 2012**

NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ MARCH 31, 2012																																							
Total of All Cities and Unincorporated Areas									Carmel							Pebble Beach																							
	TY vs LY			2010			2009			2008			TY vs LY			2010			2009			2008			TY vs LY			2010			2009			2008					
	2012	2011	% Chg	2010	2009	2008	Avg/Month	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg			
January	48	46	4%	42	25	23	37	30%		12	16	-25%	9	7	7	10	18%		6	7	-14%	6	7	4	6	6	0%												
February	50	40	25%	40	27	27	37	36%		17	15	13%	9	12	11	9	80%		7	2	250%	9	5	3	5	5	35%												
March	75	59	27%	42	34	33	49	54%		18	17	6%	13	10	7	9	91%		14	7	100%	6	2	10	8	79%													
April	0	53	-100%	42	30	36	32	-100%			15	-100%	11	7	15	9	-100%			9	-100%	4	4	6	6	-100%													
May	0	44	-100%	64	24	26	32	-100%			11	-100%	15	6	6	7	-100%			2	-100%	10	3	6	5	-100%													
June	0	62	-100%	57	34	48	40	-100%			21	-100%	11	7	14	10	-100%			3	-100%	7	7	10	7	-100%													
July	0	56	-100%	55	57	34	40	-100%			16	-100%	17	14	7	11	-100%			6	-100%	7	8	5	7	-100%													
August	0	55	-100%	44	53	43	39	-100%			9	-100%	16	17	10	10	-100%			9	-100%	6	9	6	8	-100%													
September	0	58	-100%	42	40	38	36	-100%			18	-100%	5	11	13	9	-100%			9	-100%	6	1	5	5	-100%													
October	0	54	-100%	57	63	44	44	-100%			16	-100%	28	22	14	16	-100%			5	-100%	6	3	7	5	-100%													
November	0	44	-100%	41	41	30	31	-100%			14	-100%	9	11	6	8	-100%			5	-100%	3	8	4	5	-100%													
December	0	66	-100%	49	51	37	41	-100%			15	-100%	13	13	6	9	-100%			11	-100%	1	4	5	4	-100%													
<b>Year To Date (Calculated Monthly)</b>									<b>Year To Date (Calculated Monthly)</b>							<b>Year To Date (Calculated Monthly)</b>																							
	TY vs LY			2010			2009			2008			TY vs LY			2010			2009			2008			TY vs LY			2010			2009			2008					
	2012	2011	% Chg	2010	2009	2008	Avg/Month	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg	2012	2011	% Chg	2010	2009	2008	Avg	% Chg	5 Yr Avg			
Total	173	145	19%	124	86	83	122	42%		47	48	-2%	31	29	25	36	31%		27	16	69%	21	14	17	19	42%													
Average	58	48	19%	41	29	28	41	42%		16	16	-2%	10	10	8	12	31%		9	5	69%	7	5	6	6	42%													
<b>BY QTR</b>									<b>BY QTR</b>							<b>BY QTR</b>																							
			1st Qtr	2nd Qtr	3rd Qtr	4th Qtr							1st Qtr	2nd Qtr	3rd Qtr	4th Qtr							1st Qtr	2nd Qtr	3rd Qtr	4th Qtr													
			173	0	0	0							47	0	0	0							27	0	0	0													

These statistics represent the number of homes sold by month in the named cities and unincorporated Pebble Beach through ~ MARCH 31, 2012. All data has been obtained from MLS Listings, Inc.

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**NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ MARCH 31, 2012.**

	Carmel Valley								Monterey								Pacific Grove												
	TY vs LY			2010		2009		2008		TY vs LY			2010		2009		2008		TY vs LY			2010		2009		2008			
	2012	2011	% Chg	Avg/Month	% Chg Avg	Avg	5 Yr Avg	2012	2011	% Chg	Avg	5 Yr Avg	2012	2011	% Chg	Avg	5 Yr Avg	2012	2011	% Chg	Avg	5 Yr Avg	2012	2011	% Chg	Avg	5 Yr Avg		
January	5	8	-38%	8	2	1	5	4%	13	8	63%	9	3	5	8	71%	12	7	71%	10	6	6	8	46%					
February	7	5	40%	12	4	3	6	13%	14	9	56%	3	4	6	7	94%	5	9	-44%	7	2	4	5	-7%					
March	4	12	-67%	11	6	2	7	-43%	16	10	60%	7	5	9	9	70%	23	13	77%	5	11	5	11	102%					
April		8	-100%	5	6	5	6	-100%		9	-100%	10	7	5	8	-100%		12	-100%	12	6	5	9	-100%					
May		10	-100%	14	4	4	8	-100%		15	-100%	10	6	4	9	-100%		6	-100%	15	5	6	8	-100%					
June		4	-100%	13	8	7	8	-100%		20	-100%	13	6	9	12	-100%		14	-100%	13	6	8	10	-100%					
July		12	-100%	13	8	3	9	-100%		9	-100%	10	15	12	12	-100%		13	-100%	8	12	7	10	-100%					
August		8	-100%	6	5	5	6	-100%		12	-100%	8	12	6	10	-100%		17	-100%	8	10	16	13	-100%					
September		13	-100%	13	8	4	10	-100%		13	-100%	11	9	6	10	-100%		5	-100%	7	11	10	8	-100%					
October		10	-100%	9	6	6	8	-100%		10	-100%	5	14	13	11	-100%		13	-100%	9	18	4	11	-100%					
November		7	-100%	9	3	4	6	-100%		9	-100%	12	7	8	9	-100%		9	-100%	8	12	8	9	-100%					
December		11	-100%	14	11	4	10	-100%		14	-100%	11	8	16	12	-100%		15	-100%	10	9	6	10	-100%					
<b>Year To Date (Calculated Monthly)</b>								<b>Year To Date (Calculated Monthly)</b>								<b>Year To Date (Calculated Monthly)</b>													
		TY vs LY		2010		2009		2008				TY vs LY		2010		2009		2008				TY vs LY		2010		2009		2008	
		2012	2011	% Chg	Avg/Month	% Chg Avg	Avg	5 Yr Avg			2012	2011	% Chg	Avg	5 Yr Avg			2012	2011	% Chg	Avg	5 Yr Avg			2012	2011	% Chg	Avg	5 Yr Avg
<b>Total</b>		16	25	-36%	31	12	6	18	-11%		43	27	59%	19	12	20	24	78%		40	29	38%	22	19	15	25	60%		
<b>Average</b>		5	8	-36%	10	4	2	6	-11%		14	9	59%	6	4	7	8	78%		13	10	38%	7	6	5	8	60%		
<b>Totals By Quarter</b>	<b>BY QTR</b>				<b>BY QTR</b>				<b>BY QTR</b>				<b>BY QTR</b>																
	<b>1st Qtr</b>	<b>2nd Qtr</b>	<b>3rd Qtr</b>	<b>4th Qtr</b>	<b>1st Qtr</b>	<b>2nd Qtr</b>	<b>3rd Qtr</b>	<b>4th Qtr</b>	<b>1st Qtr</b>	<b>2nd Qtr</b>	<b>3rd Qtr</b>	<b>4th Qtr</b>	<b>1st Qtr</b>	<b>2nd Qtr</b>	<b>3rd Qtr</b>	<b>4th Qtr</b>													
	16	0	0	0	43	0	0	0	40	0	0	0																	

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