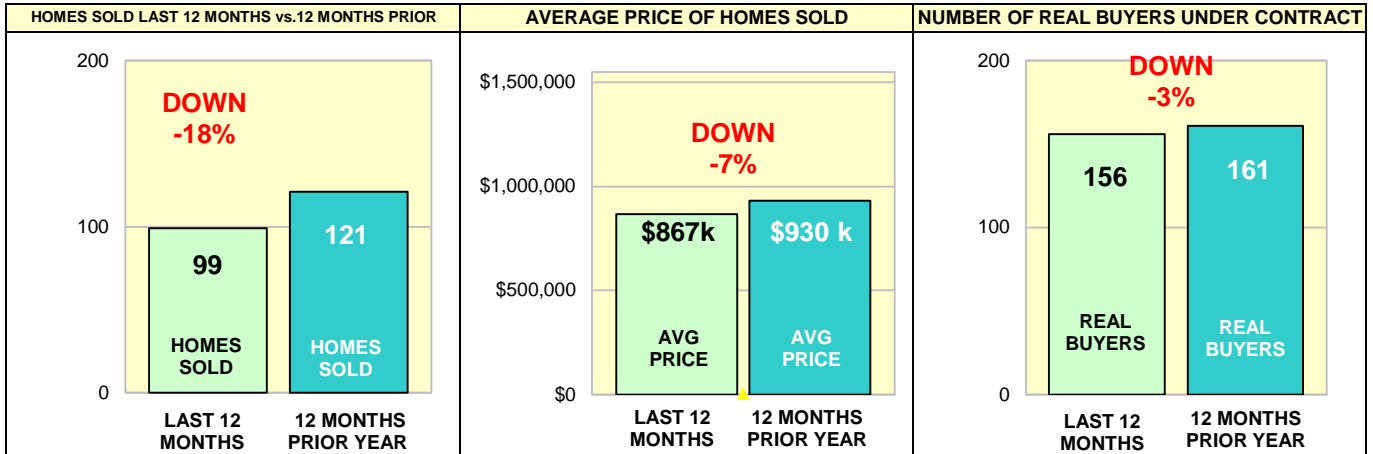
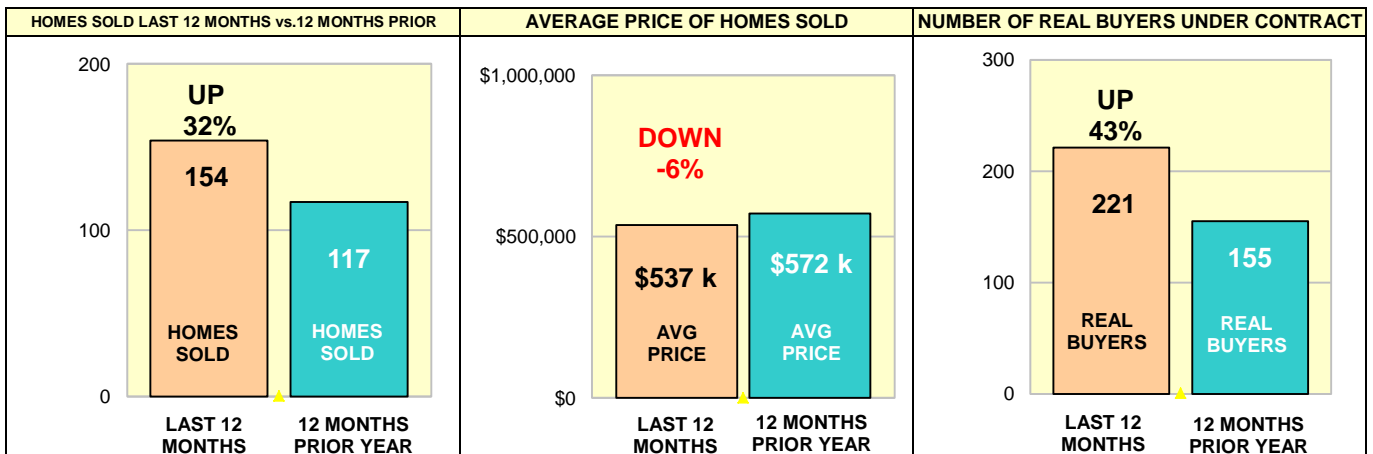


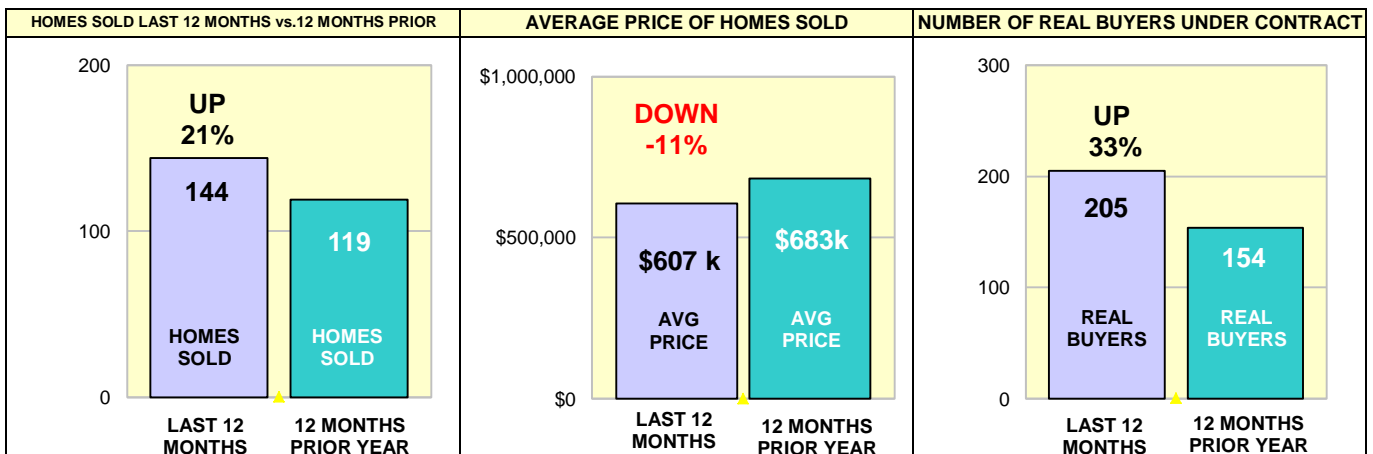
CARMEL VALLEY



MONTEREY



PACIFIC GROVE



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Welcome to the **APRIL 1, 2012** edition of my Market Tracker © In it; I compare essential sales data for single family homes on the Monterey Peninsula; from the most recent 12 month period with that of the prior year. I report the actual number of home sales, their average sale prices and the number of “*real*” buyers in the marketplace compared to the same data from the previous 12 month period. For those interested in more specific monthly and year-to-date detail, I invite you to visit my website.

2012 continues to be a strong buyer’s market. Last 12 month’s sales convincingly exceeded the prior year in number of homes sold by 12%, but average prices declined in all areas except Carmel, which appreciated by 9% over the year. Call, text or e-mail me with your opinion, comments or questions. For a more detailed analysis ~ (tracking the last five years), please visit my website: ~ www.CarmelAddress.com.



The opportunity to professionally serve you in 2012 is always my privilege and a pleasure!