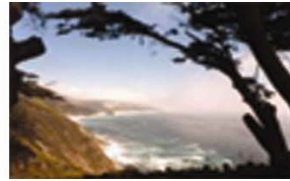




**David
Kent's**



**Monterey
Peninsula**



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NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ OCT. 31, 2009

Total of All Cities and Unincorporated Areas																									Carmel										Pebble Beach									
	TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY			Avg				5 Yr Avg																					
	2009	2008	% Chg	2007	2006	2005	Avg/Month	% Chg	Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg	Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg	Avg	5 Yr Avg																
January	25	23	9%	35	32	63	36	-30%	7	7	0%	6	9	21	9	-19%	7	4	75%	8	5	15	8	-10%																				
February	27	27	0%	44	50	60	42	-35%	12	11	9%	18	16	20	13	-8%	5	3	67%	8	7	8	6	-19%																				
March	34	33	3%	54	80	113	63	-46%	10	7	43%	25	39	65	27	-63%	2	10	-80%	6	7	10	7	-71%																				
April	30	36	-17%	46	46	74	46	-35%	7	15	-53%	18	15	26	15	-52%	4	6	-33%	5	4	9	6	-29%																				
May	24	26	-8%	45	49	53	39	-39%	6	6	0%	20	7	10	9	-30%	3	6	-50%	1	12	8	6	-50%																				
June	34	48	-29%	46	48	84	52	-35%	7	14	-50%	18	20	22	15	-52%	7	10	-30%	4	5	10	7	-3%																				
July	57	34	68%	55	49	72	53	7%	14	7	100%	16	11	22	11	23%	8	5	60%	9	8	9	8	3%																				
August	53	43	23%	54	51	70	54	-2%	17	10	70%	20	20	19	14	22%	9	6	50%	8	3	6	6	41%																				
September	40	38	5%	35	44	68	45	-11%	11	13	-15%	7	19	28	13	-18%	1	5	-80%	5	4	11	5	-81%																				
October	63	44	43%	34	45	50	47	33%	22	14	57%	12	13	6	9	141%	3	7	-57%	3	6	8	5	-44%																				
November	0	30	-100%	32	51	47	32	-100%	0	6	-100%	10	18	17	10	-100%	0	4	-100%	7	6	10	5	-100%																				
December	0	37	-100%	31	37	53	32	-100%	0	6	-100%	14	10	7	7	-100%	0	5	-100%	2	8	4	4	-100%																				
Year To Date (Calculated Monthly)										Year To Date (Calculated Monthly)										Year To Date (Calculated Monthly)																								
		TY vs LY			5 Yr Avg					TY vs LY			Avg				TY vs LY			Avg				5 Yr Avg																				
		2009	2008	% Chg	2007	2006	2005	Avg/Month	% Chg	Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg	Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg	Avg	5 Yr Avg															
Total		387	352	10%	448	494	707	478	-19%		113	104	9%	160	169	239	157	-28%		49	62	-21%	57	61	94	65	-24%																	
Average		39	35	10%	45	49	71	48	-19%		11	10	9%	16	17	24	16	-28%		5	6	-21%	6	6	9	6	-24%																	
		BY QTR					BY QTR					BY QTR					BY QTR																											
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr						1st Qtr	2nd Qtr	3rd Qtr	4th Qtr						1st Qtr	2nd Qtr	3rd Qtr	4th Qtr																					
		86	88	150	63						29	20	42	22						14	14	18	3																					

These statistics represent the number of homes sold by month in the named cities and unincorporate Pebble Beach through ~ OCT. 31, 2009. All data has been obtained from MLS Listings, Inc.

David Kent, CRS
Your Certified Residential Specialist

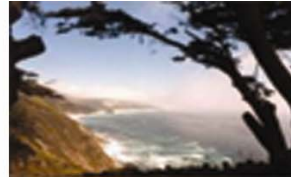
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NUMBER OF HOMES SOLD ~ 12 MONTH HOME SALES COMPARISON ~ THIS YEAR vs. LAST YEAR ~ FOR YEAR ENDING ~ OCT. 31, 2009

	Carmel Valley									Monterey							Pacific Grove							
	TY vs LY			5 Yr Avg			TY vs LY			Avg		5 Yr Avg		TY vs LY			Avg		5 Yr Avg					
	2009	2008	% Chg	2007	2006	2005	Avg/Month	% Chg Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg Avg
January	2	1	100%	3	9	2	3	-33%	3	5	-40%	13	2	14	7	-59%	6	6	0%	5	7	11	7	-14%
February	4	3	33%	7	7	15	7	-44%	4	6	-33%	4	15	10	8	-49%	2	4	-50%	7	5	7	5	-60%
March	6	2	200%	9	7	13	7	-19%	5	9	-44%	3	12	14	9	-42%	11	5	120%	11	15	11	11	4%
April	6	5	20%	6	5	13	7	-14%	7	5	40%	10	12	14	10	-27%	6	5	20%	7	10	12	8	-25%
May	4	4	0%	6	9	14	7	-46%	6	4	50%	10	12	15	9	-36%	5	6	-17%	8	9	6	7	-26%
June	8	7	14%	4	9	18	9	-13%	6	9	-33%	9	8	14	9	-35%	6	8	-25%	11	6	20	10	-41%
July	8	3	167%	9	7	21	10	-17%	15	12	25%	11	15	9	12	21%	12	7	71%	10	8	11	10	25%
August	5	5	0%	11	10	12	9	-42%	12	6	100%	7	9	18	10	15%	10	16	-38%	8	9	15	12	-14%
September	8	4	100%	7	3	9	6	29%	9	6	50%	7	4	8	7	32%	11	10	10%	9	14	12	11	-2%
October	6	6	0%	5	6	8	6	-3%	14	13	8%	6	12	15	12	17%	18	4	350%	8	8	13	10	76%
November	0	4	-100%	6	5	5	4	-100%	0	8	-100%	5	11	7	6	-100%	0	8	-100%	4	11	8	6	-100%
December	0	4	-100%	4	9	11	6	-100%	0	16	-100%	6	13	12	9	-100%	0	6	-100%	5	9	19	8	-100%
Year To Date (Calculated Monthly)									Year To Date (Calculated Monthly)							Year To Date (Calculated Monthly)								
TY vs LY			5 Yr Avg			TY vs LY			Avg		5 Yr Avg		TY vs LY			Avg		5 Yr Avg						
2009	2008	% Chg	2007	2006	2005	Avg/Month	% Chg Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg Avg	2009	2008	% Chg	2007	2006	2005	Month/City	% Chg Avg	
57	40	43%	67	72	125	72	-21%	81	75	8%	80	101	131	94	-13%	87	71	23%	84	91	118	90	-4%	
6	4	43%	7	7	13	7	-21%	8	8	8%	8	10	13	9	-13%	9	7	23%	8	9	12	9	-4%	
Totals By Quarter									Totals By Quarter							Totals By Quarter								
BY QTR			BY QTR			BY QTR			BY QTR			BY QTR			BY QTR			BY QTR						
1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		
12		18		21		6		12		19		36		14		19		17		33		18		

These statistics represent the number of pending sales by month in the cities selected through ~ OCT. 31, 2009. All data has been obtained from MLS Listings, Inc.

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